

A satellite image of New Zealand, showing the North and South Islands, surrounded by the Pacific Ocean. The land is green, and the surrounding waters are blue with white clouds.

Making Our Future

*...by driving our
deep transition
to a low carbon
economy*

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Rod Oram's presentation to the
Metals New Zealand Conference
Christchurch, September 15th, 2017

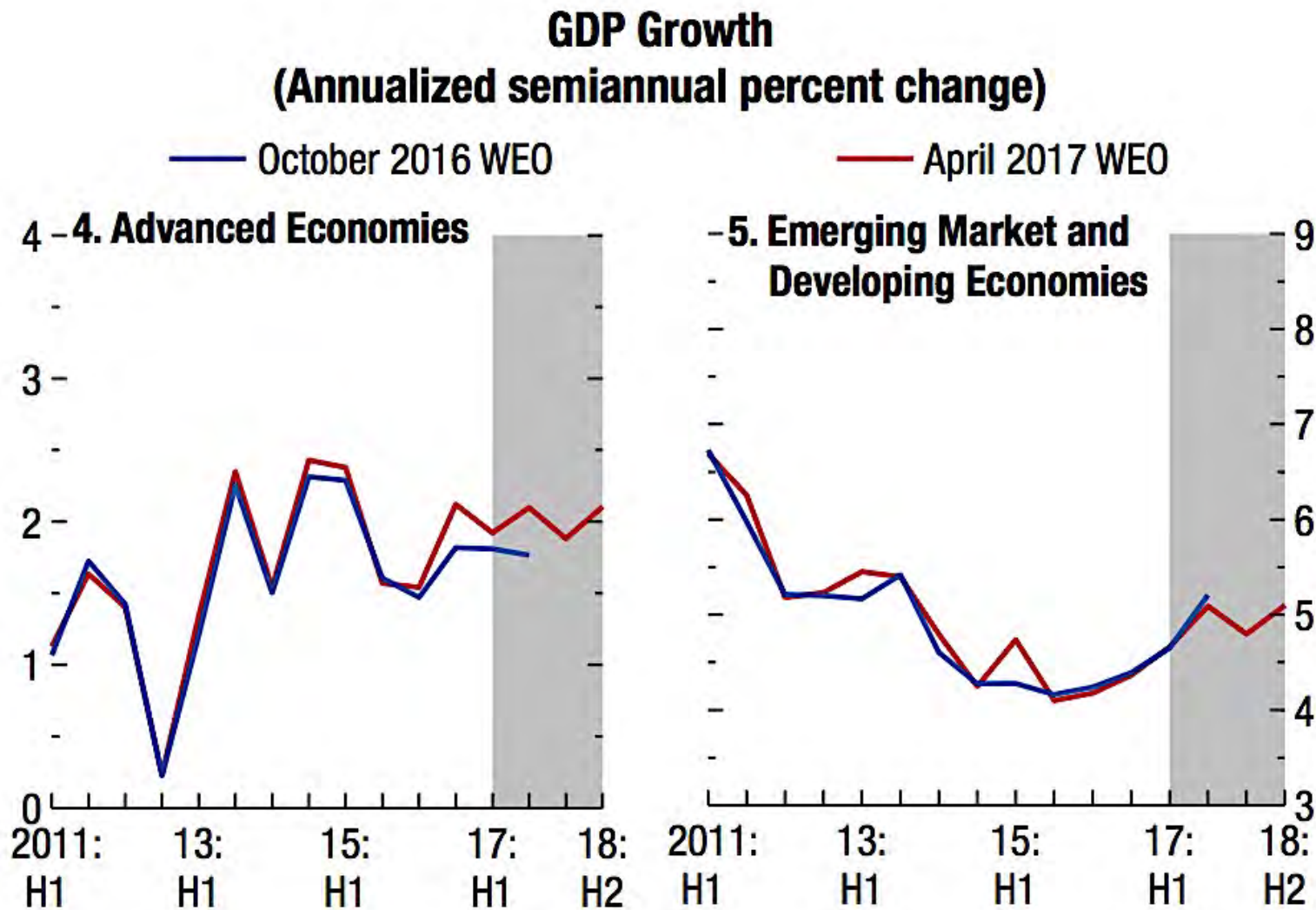
Agenda

- World
- New Zealand
- Construction
- Clean

Gaining momentum?

- ...yes...but, says the IMF

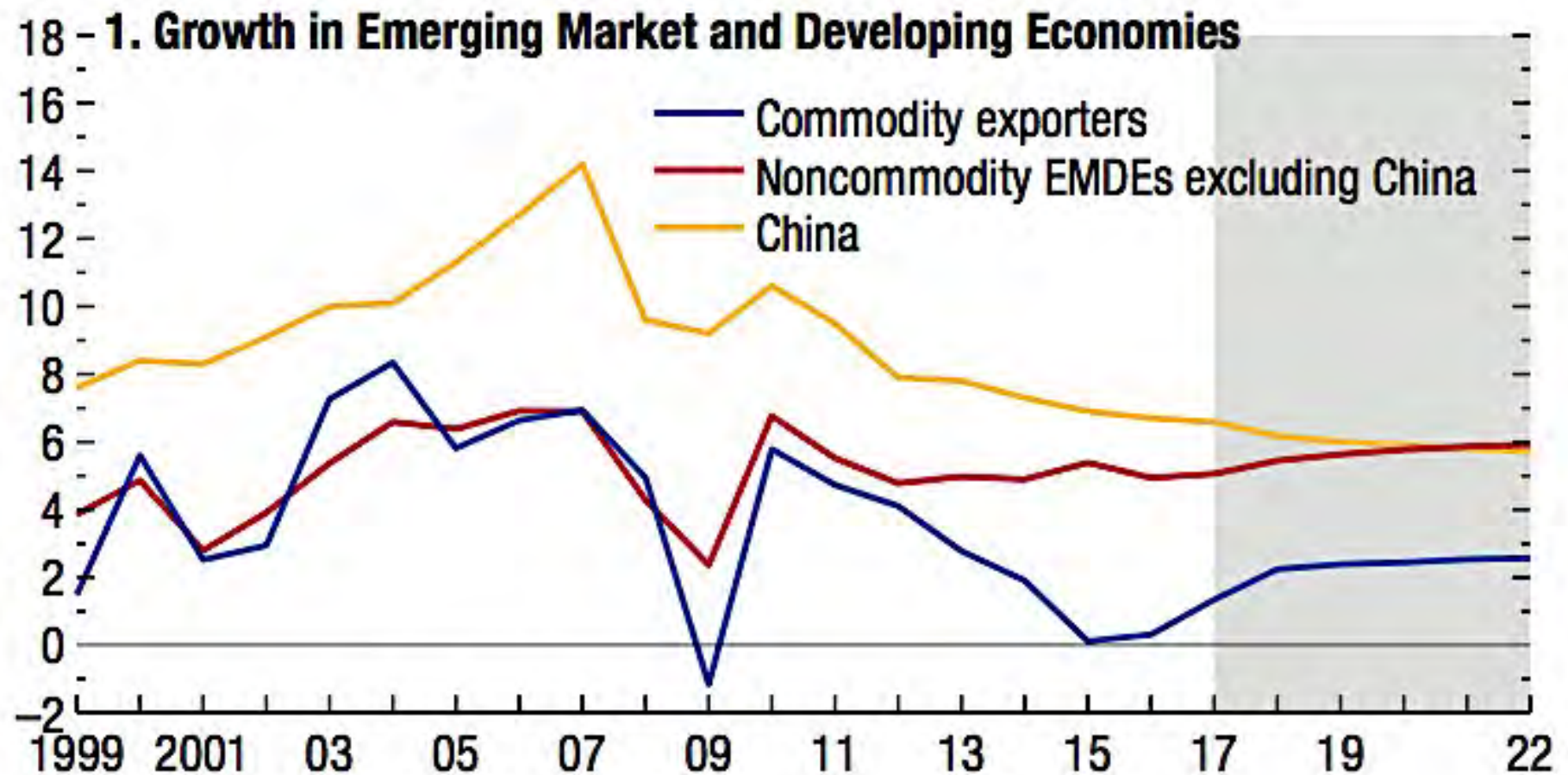
Gaining Momentum?



MONETARY FUND

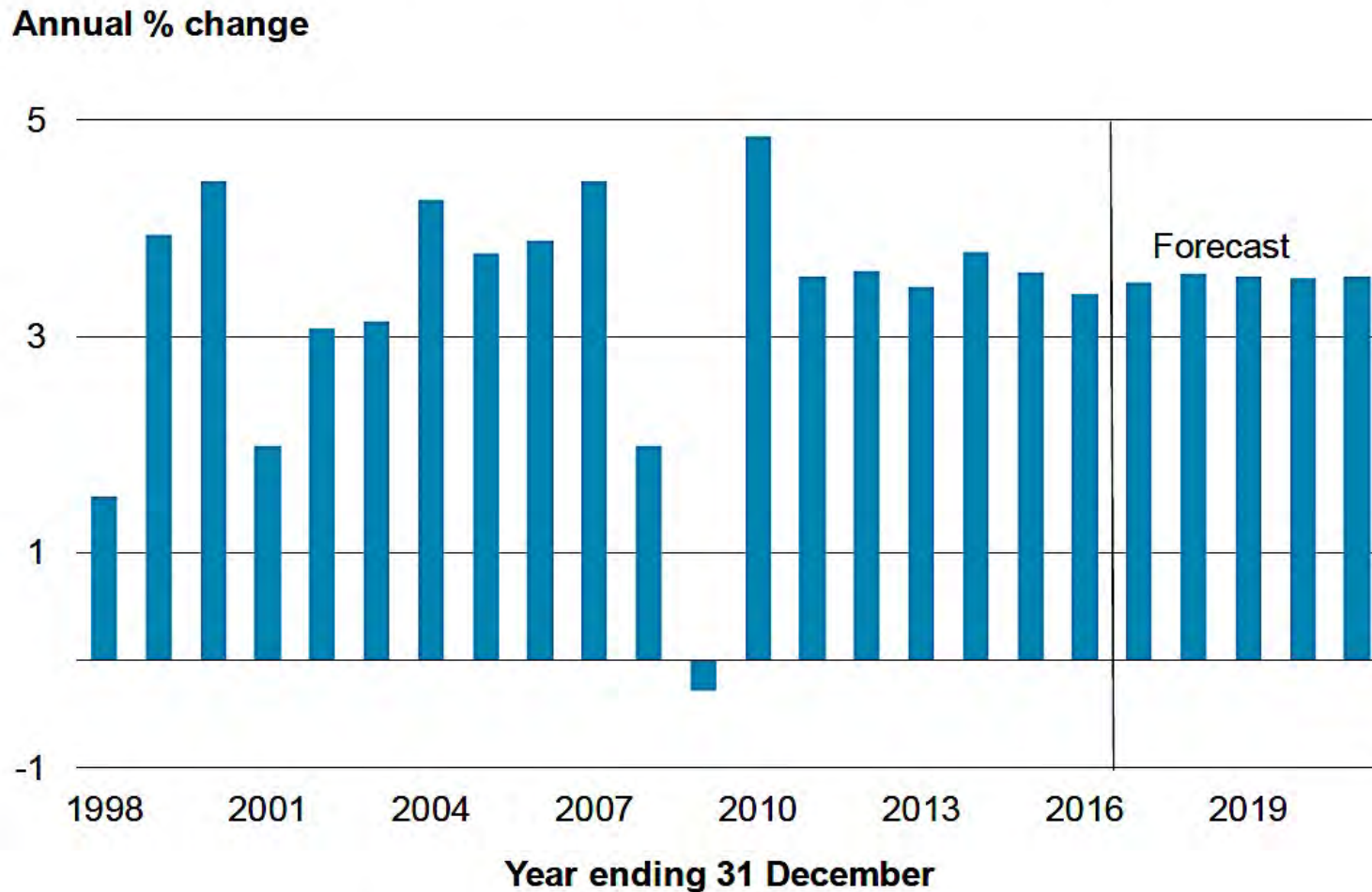
...but on a plateau

- ...and developed countries are on a similar trajectory



Our trading partners' growth...

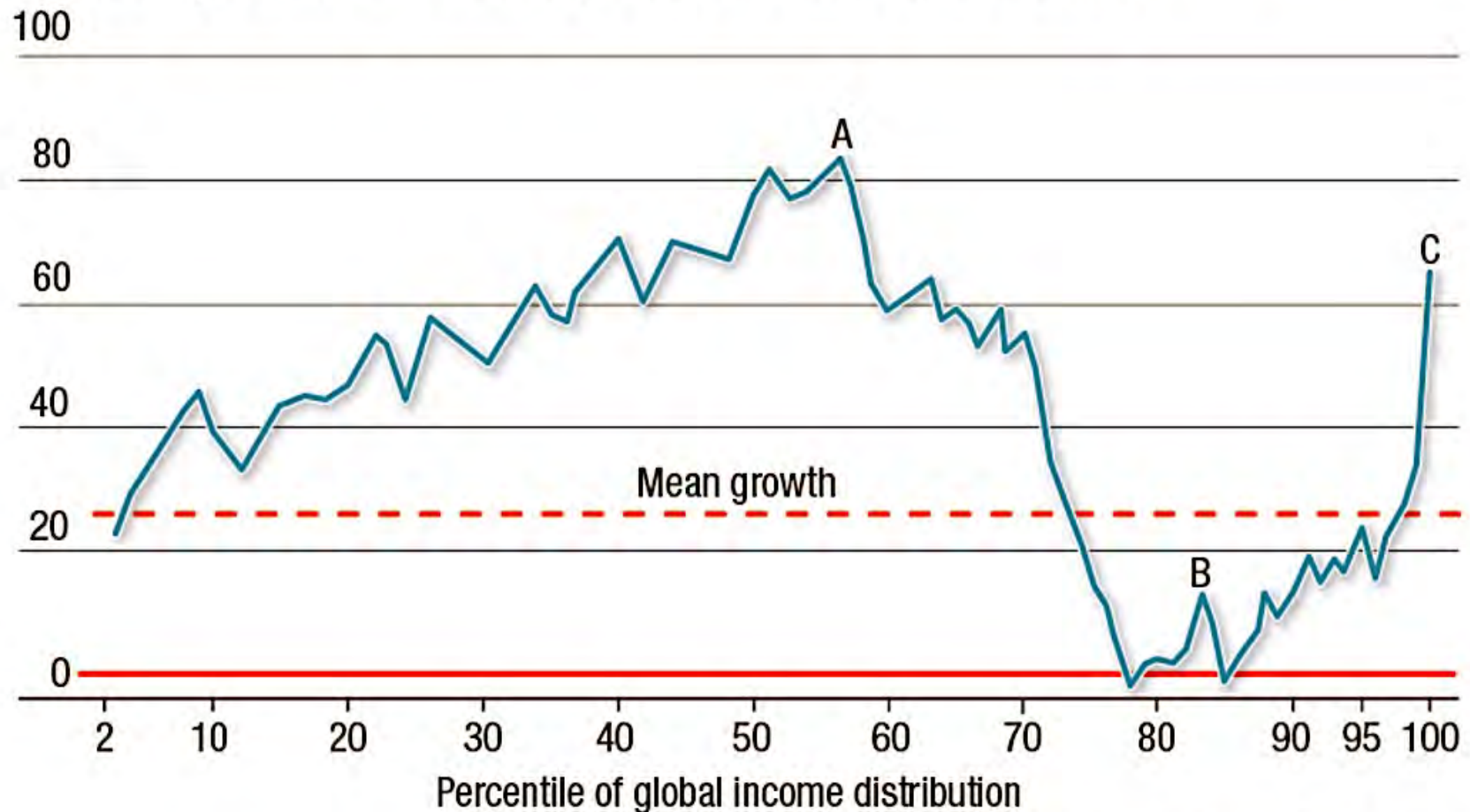
- ...following the world pattern



Sources: Haver Analytics, the Treasury

Middle class – big losers, worldwide

Cumulative real income growth between 1988 and 2008 at various percentiles of the global income distribution



Source: Former World Bank economist Branko Milanovic

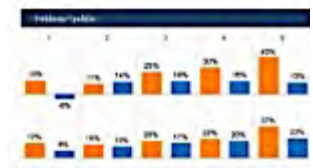
Falling incomes

- 2/3 of households in 25 advanced economies suffered flat or falling real incomes between 2005 and 2014
- Some 540 million people are affected, according to analysis by the McKinsey Global Institute
- nz2050.com/McKinseyInequality.



The real incomes of about two-thirds of households in 25 advanced economies were flat or fell between 2005 and 2014. Without action, this phenomenon could have corrosive economic and social consequences.

INFOGRAPHIC



Time Magazine on capitalism's crisis

IDEAS CAPITALISM

American Capitalism's Great Crisis

Rana Foroohar @RanaForoohar | May 12, 2016



- nz2050.com/TimeCapitalism



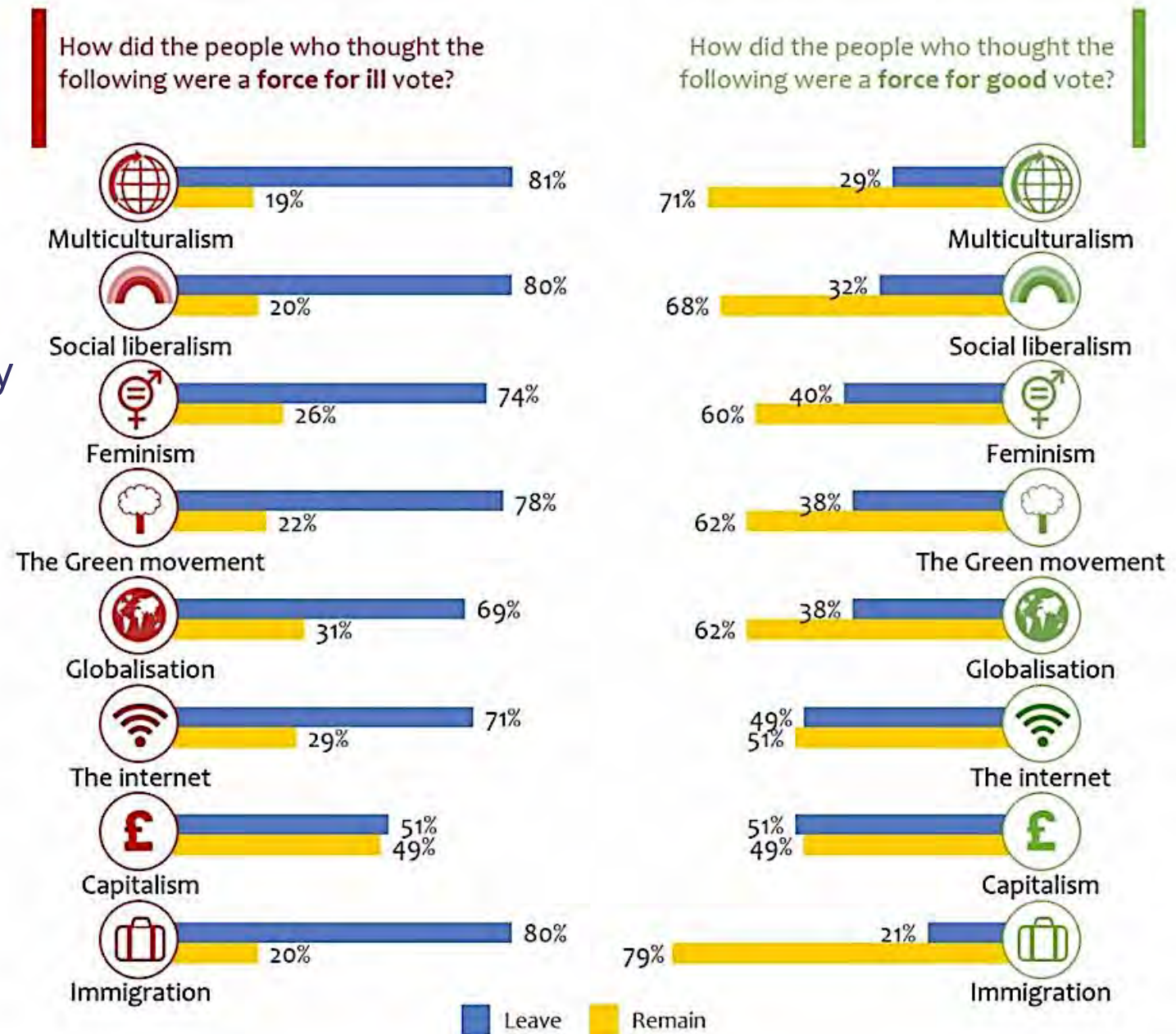
Trumpism

- World view: America First
- Trade: We win, you lose
- Taxes: Rich win, poor lose
- Economy: Back to the 1950s
- Foreign policy: Back to 1940s
- Culture: Back to 1850s
- Politics: Divide & conquer
- Congress: Manipulate
- Judiciary: Discredit
- Temperament: Volatile

Nations divided





- UK Brexit referendum exit poll...
- ...a nation very deeply divided


Do you think of each of the following as being a force for good, a force for ill, or a mixed-blessing?



State of Democracy

- Economist Intelligence Unit's Democracy Index 2016
- <https://infographics.economist.com/2017/DemocracyIndex/>

Rank ↕	Country ↕	Score ↕	Electoral process and pluralism ↕	Functioning of government ↕	Political participation ↕	Political culture ↕	Civil liberties ↕	Category ↕
1	 Norway	9.93	10.00	9.64	10.00	10.00	10.00	Full democracy
2	 Iceland	9.50	10.00	8.93	8.89	10.00	9.71	Full democracy
3	 Sweden	9.39	9.58	9.64	8.33	10.00	9.41	Full democracy
4	 New Zealand	9.26	10.00	9.29	8.89	8.13	10.00	Full democracy

21	 United States	7.98	9.17	7.14	7.22	8.13	8.24	Flawed democracy
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"A severe contest between intelligence, which presses forward, and an unworthy, timid ignorance obstructing our progress."

Founding principle of The Economist, 1843

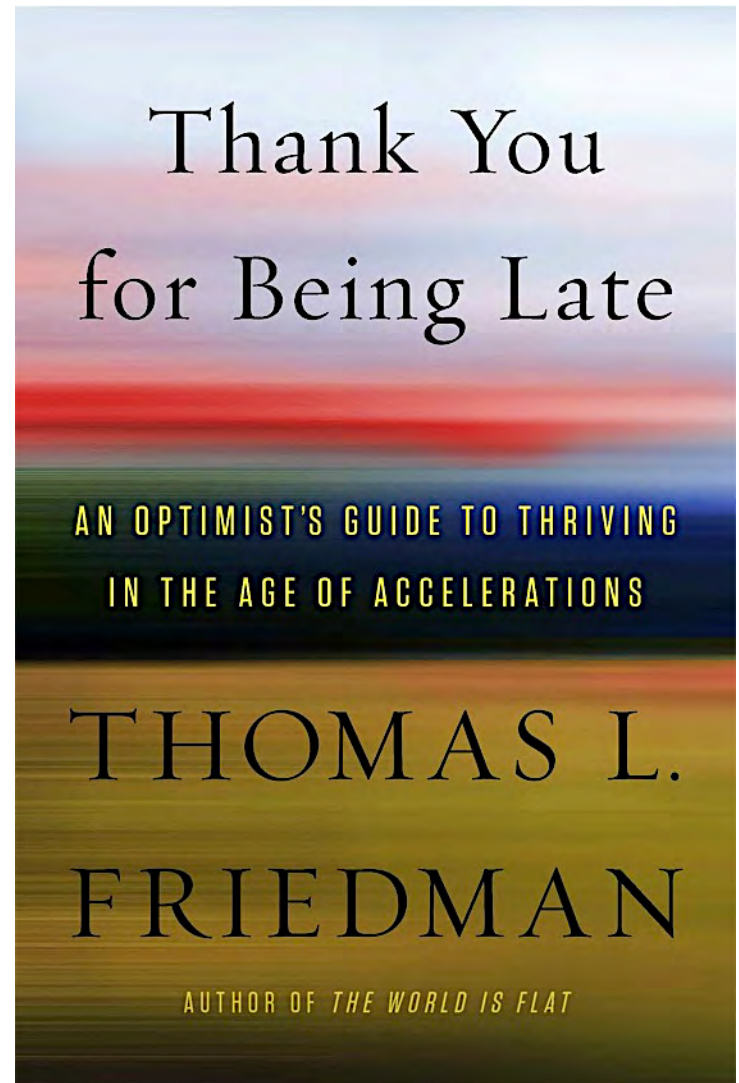
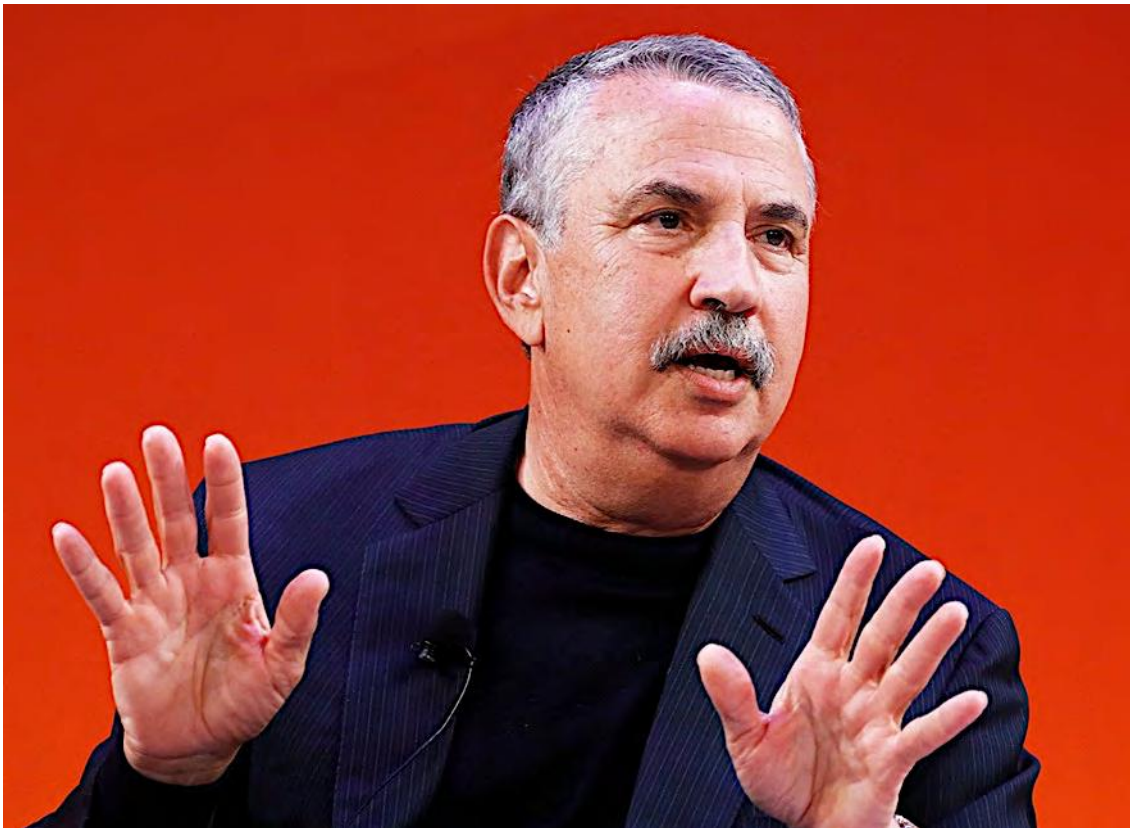
Timid no more...the fight is on

- New world order is unfolding with astonishing speed
- Gone are the economic & political certainties of past 70 years
- Neo-nationalism is on the rise...Trumpism and Brexit just two of the powerful manifestations and drivers of it
- But countervailing forces are rallying themselves
- ...they may create new economic, political and environmental practices to the benefit of the many



Friedman

- Lots and lots about tech...
- ...but he's not quite a techno-utopian
- ...he includes a manifesto for "Mother Nature's Political Party"

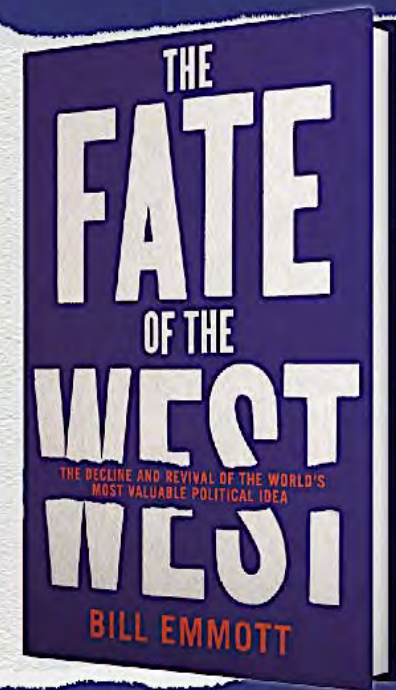


Emmott



HOW TO SAVE THE WORLD'S MOST SUCCESSFUL POLITICAL IDEA

- Reinvent welfare systems
- Redefine the working age
- Reimagine education
- Embrace automation
- **Read this book**



By **BILL EMMOTT**, former editor of *The Economist*

P
PROFILE BOOKS

#TheFateoftheWest

The
Economist

Books

Raworth

'What if it were possible to live well without trashing the planet? *Doughnut Economics* succinctly captures this tantalising possibility and takes up its challenge. Brimming with creativity, Raworth reclaims economics from the dust of academia and puts it to the service of a better world.'

Tim Jackson

'Can anyone seriously suppose that today's economic orthodoxies are going to bring the world back from the brink of chaos? We need to fundamentally rethink the way we create and distribute wealth, and Kate Raworth's *Doughnut Economics* provides an inspiring primer as to how we must now set about that challenge. I hope it ushers in a period of intense debate about the kind of economy we now so urgently need.'

Jonathon Porritt

'Drawing on a deep well of learning, wisdom and deep thinking, Kate Raworth has comprehensively reframed and redrawn economics. It is entirely accessible, even for people with no knowledge of the subject.'

Economics

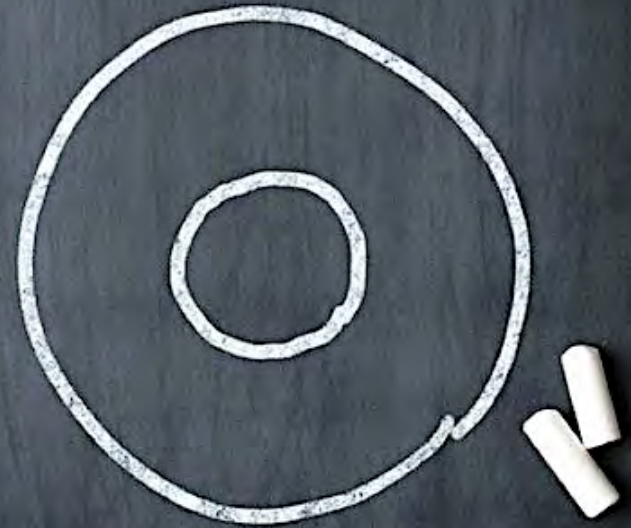


DOUGHNUT ECONOMICS
KATE RAWORTH



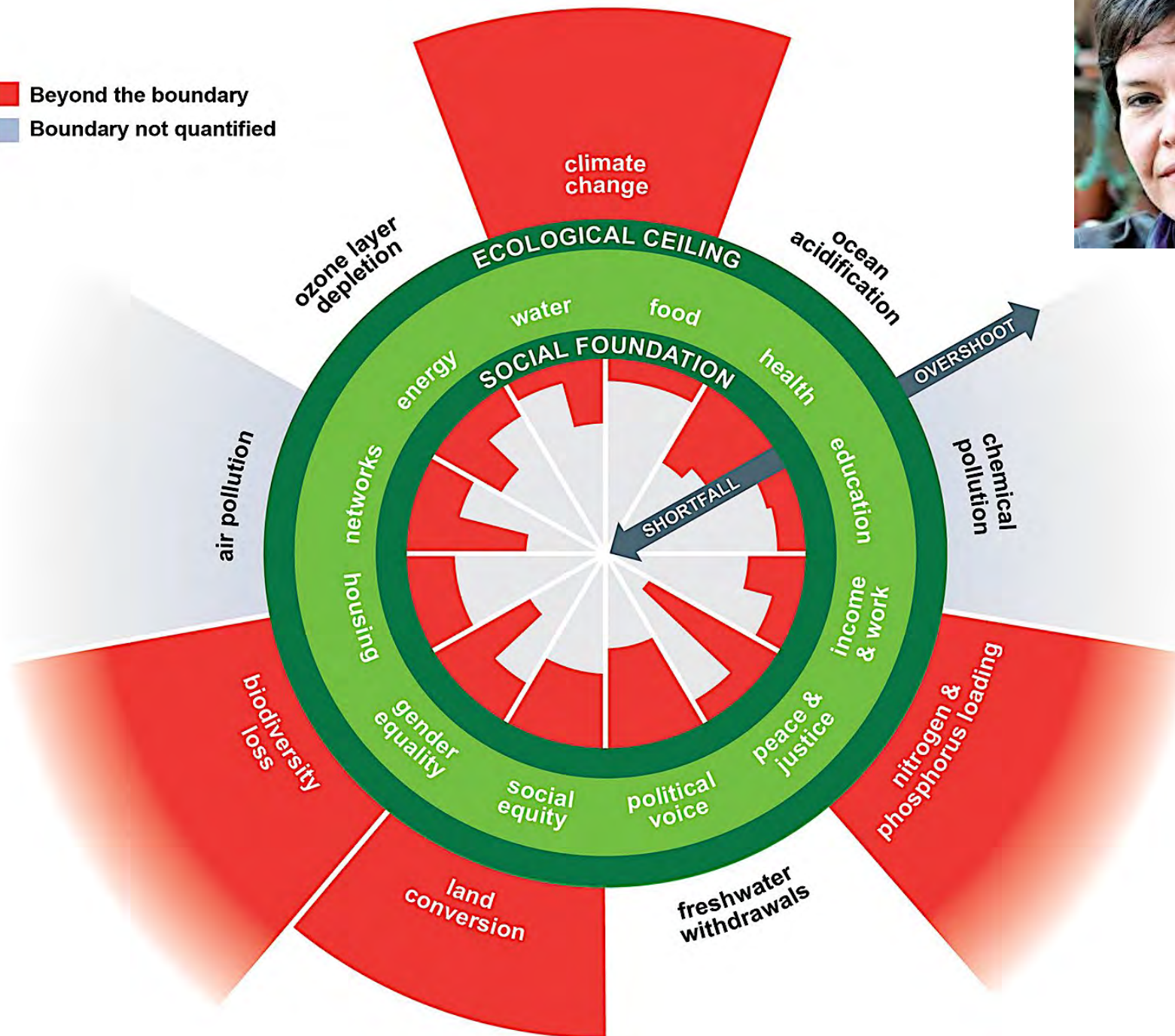
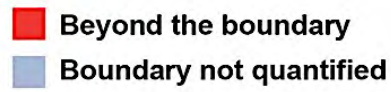
DOUGHNUT ECONOMICS

Seven Ways to Think Like a
21st-Century Economist



KATE RAWORTH

'I read this book with the excitement that the people of his day must have read John Maynard Keynes's *General Theory*. It is brilliant, thrilling and revolutionary.' George Monbiot



The Aims of the OECD shall be to promote policies designed to...

1960

...achieve the highest sustainable rate of growth and employment and a rising standard of living in member countries.



2020

...create regenerative and distributive economies that enable humanity to thrive, whether or not they grow.



For 21st century progress, pick your paradigm. Neither is easy, nor proven.



**"Today's uber-capitalism
demands maximum growth"**

(as summed up by Branko Milanovic)

- People are greedy, insatiable & competitive.
- The metric of success is money and everyone wants more of it.
- This can't be changed in any foreseeable future.
- Hence pursuing wellbeing calls for maximizing GDP growth.
- Achieving this depends upon overcoming environmental limits to growth – and, thanks to technology, it can be done.

**"Tomorrow's thriving future
must be growth agnostic"**



(as summed up by Kate Raworth)

- People are greedy and generous, competitive and collaborative – and it's possible to nurture human nature.
- The metric of success is to meet the needs of all within the means of the planet (aka get into the Doughnut)
- This is essential for humanity's common future.
- Hence pursuing wellbeing calls for distributive and regenerative economies – with GDP adjusting in response.
- Achieving this depends upon overcoming today's financial, political and social addictions to GDP growth – by no means easy, but it can be done.

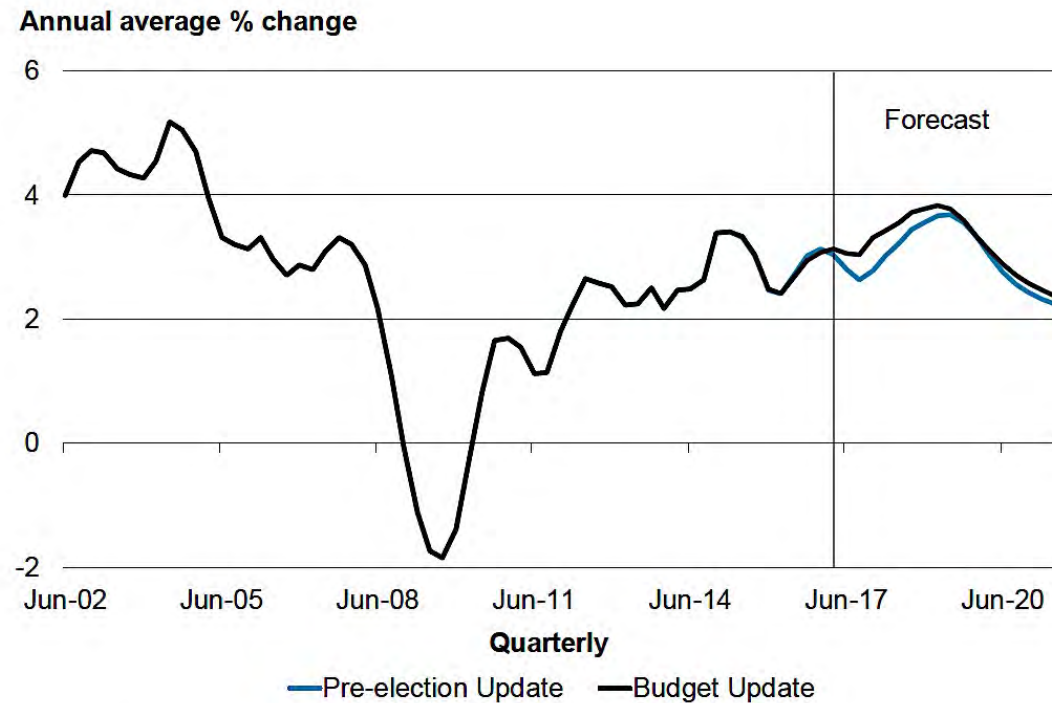
Agenda

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- **New Zealand**
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NZ's GDP growth

- Peaks next year near 4%
- ...then declines to just above 2% by 2020
- ...says Treasury and the Reserve Bank

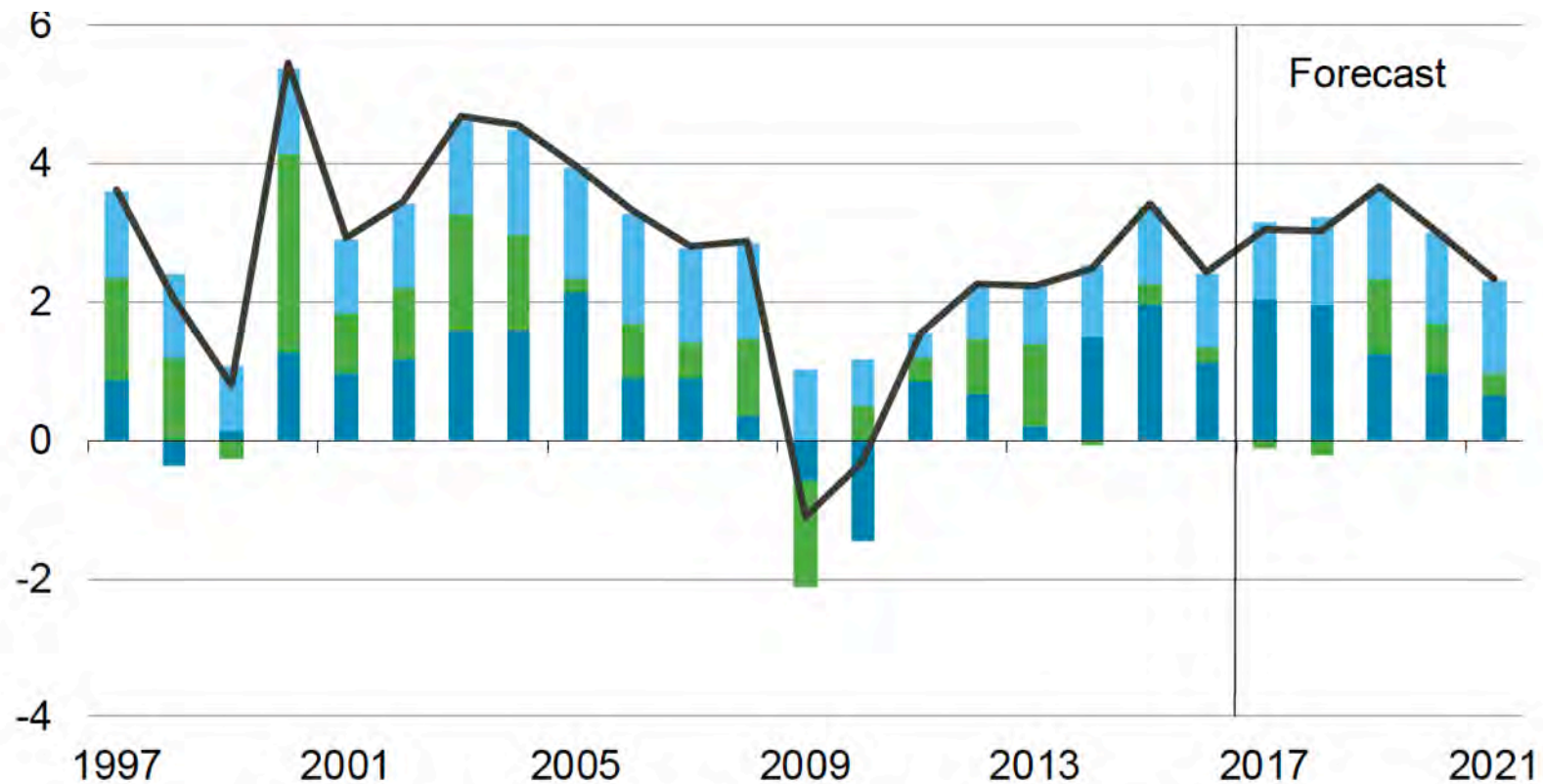
Figure 1.8 – Economic growth (production GDP)



Sources: Statistics New Zealand, the Treasury

...but

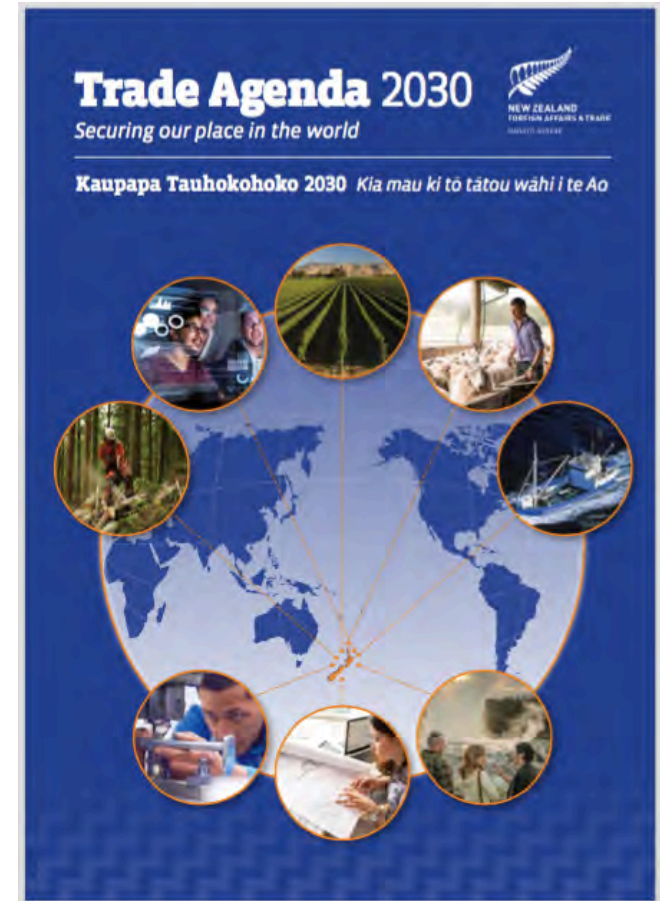
- Multifactor productivity falls for the next two years
- ...then grows very slowly
- We will remain near the bottom of the OECD on this key measure of innovation and competitiveness



Sources: Statistics New Zealand, the Treasury

Trade policy “refresh”

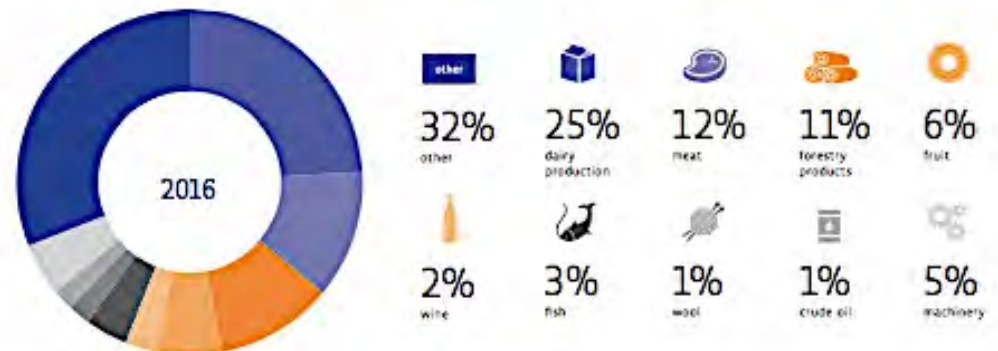
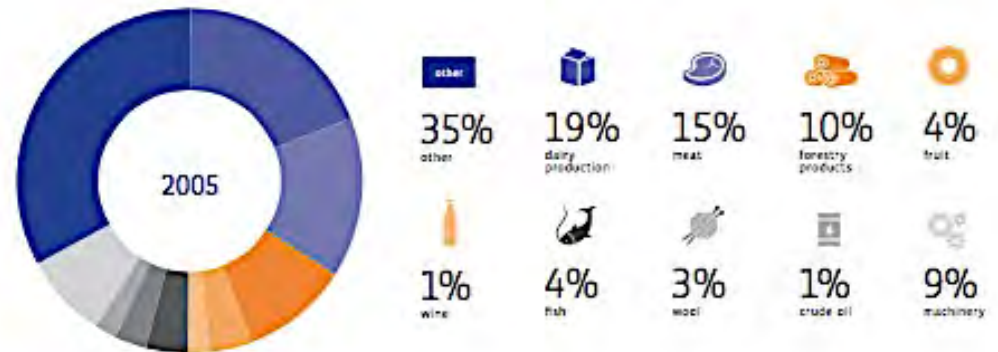
- 90% of NZ’s exports covered by FTAs by 2030, up from just over 50% now.
- Greater focus on reducing non-tariff barriers, such as government import regulations
- More emphasis on trade in services & digital products
- Helping more NZ exporters develop
 - ...only 267 companies export > \$25m a year
- New Ministerial Advisory Group – mainly business
- A bit more money for “transparency and public engagement”
- What the “refresh” didn’t do”
 - Analyse shifts in big trade policy, and political and public attitudes to trade around the world
 - Analyse the leading edge of new types of trade agreements
 - Set a bold agenda that influences trade negotiations worldwide
 - ...as did NZ’s 1993 trade strategy reforms



...barely changed

- Composition of our exports has barely changed in past 20 years
- More volume...
- ...not much more value
- This government set 2025 goals of:
 - Lift exports from 30% to 40% of GDP
 - Double value of exports
- We're missing both goals by miles
 - Exports now = 28% of GDP

Figure 2: New Zealand's goods exports by sector in 1995, 2005 and 2016
(Source: Statistics NZ)



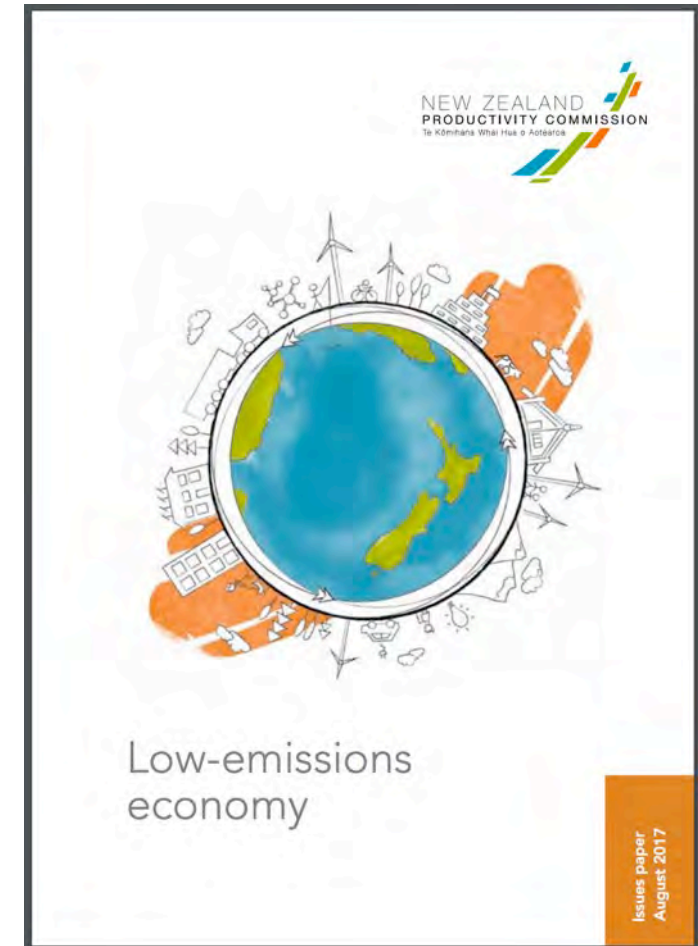
OECD's verdict

- “New Zealand’s growth model...has started to show its environmental limits, with increased GHG emissions, freshwater contamination and threats to biodiversity.
- “Addressing GHG emissions from agriculture, and especially dairy farming, should remain a priority...
- “...the need to further explore the economic opportunities that more sustainable uses could yield.
- “Developing a long-term vision for a transition towards a low-carbon, greener economy would help New Zealand defend the “green” reputation it has acquired at an international level.”



“...the shift...will be profound and widespread”

- “...the shift from the old economy to a new, low-emissions economy will be profound and widespread, transforming land use, the energy system, production methods and technology, regulatory frameworks and institutions, and business and political culture.”
- New Zealand Productivity Commission
Low carbon economy, August 2017
- <http://www.productivity.govt.nz/inquiry-content/3254?stage=2>
- Final report, with recommendations due June 30, 2018



What we say...is not what we do

- We're missing our Paris commitments by miles

Figure 3 New Zealand's net emissions from 1990 to 2013, future projections and current emission targets for 2020, 2030 and 2050



Source: MfE (2015a)

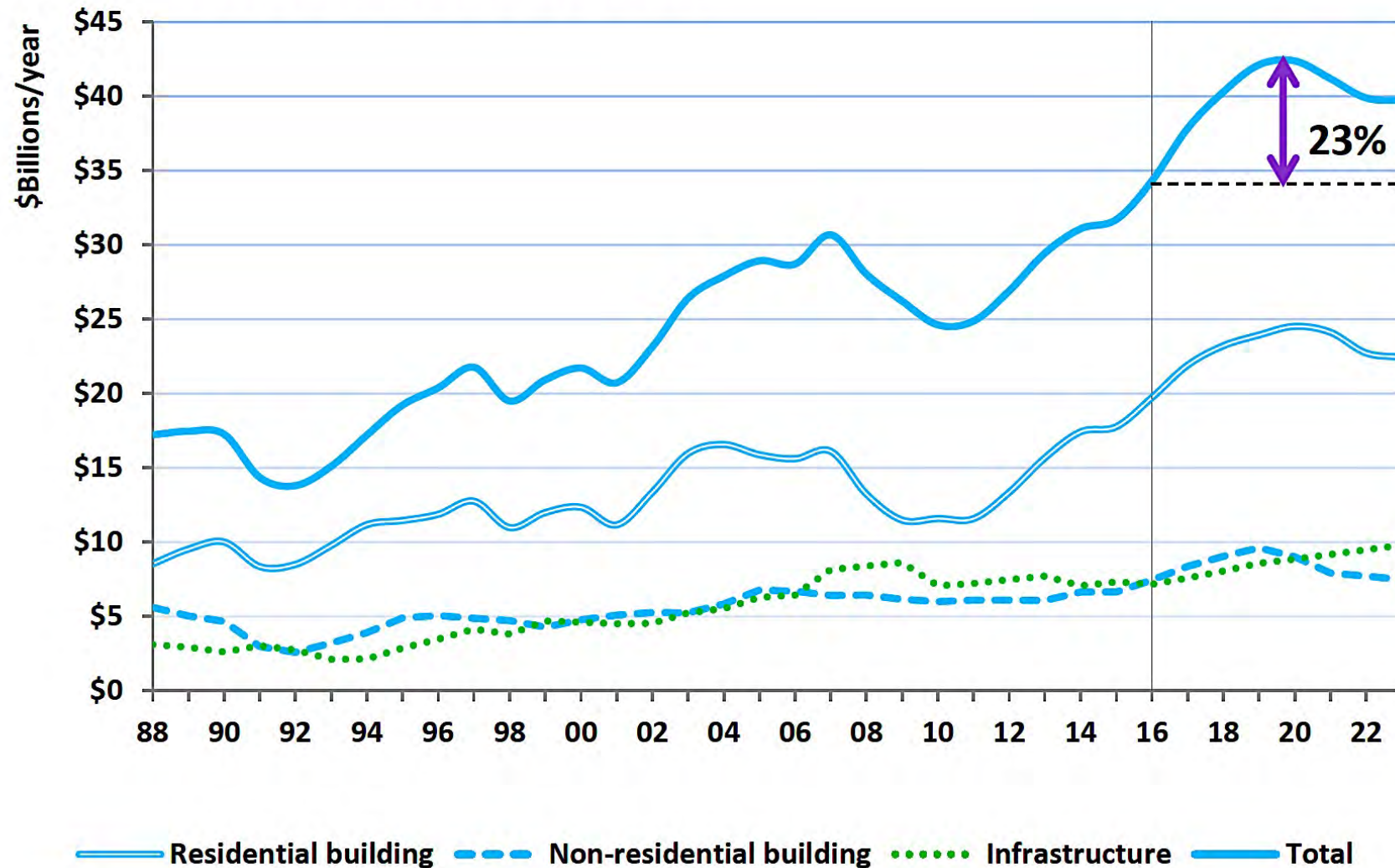
NZ construction...peaks, eases

National Construction Pipeline Report 2017

A Forecast of Building and Construction Activity

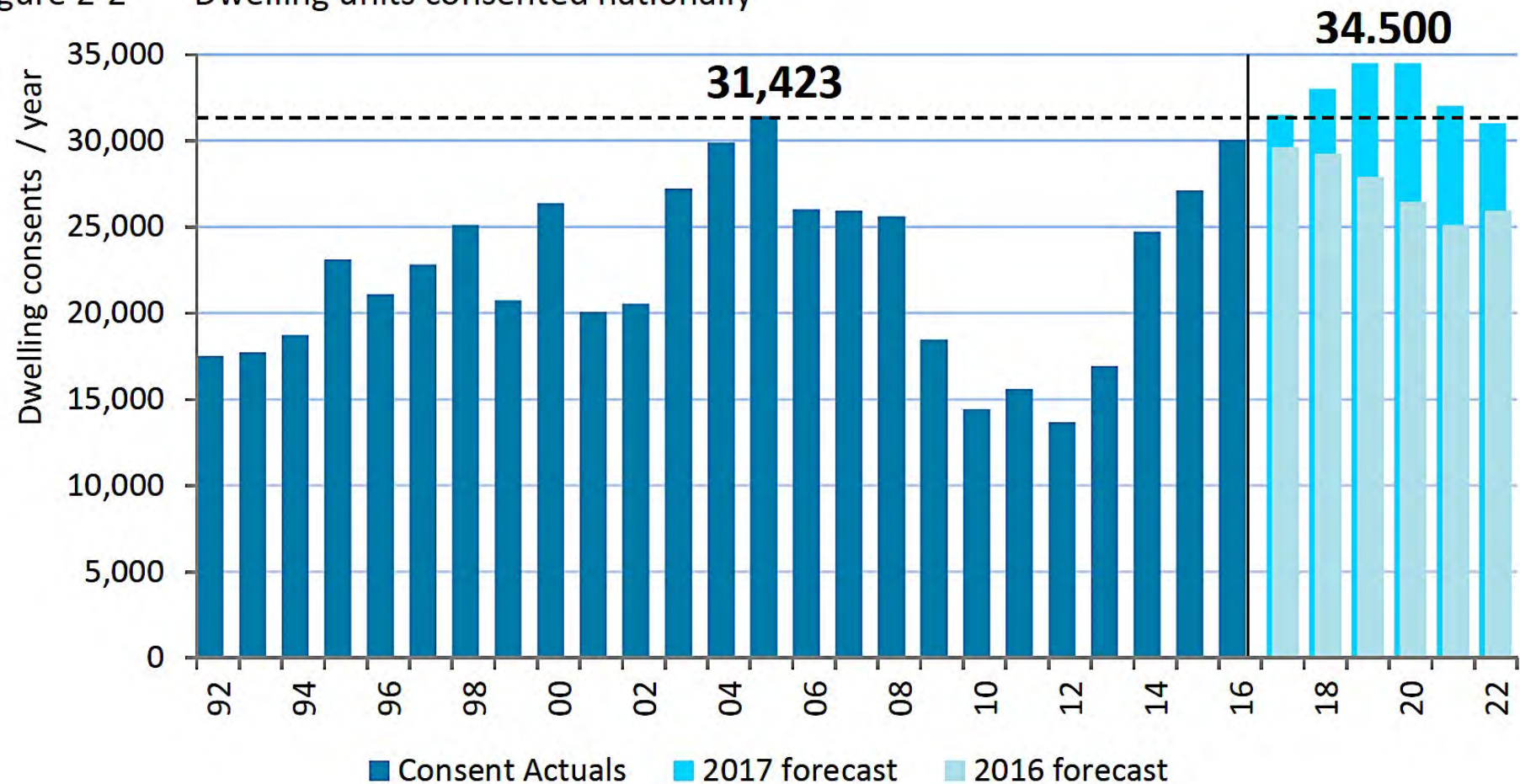
5th Edition

Figure 3-1 All construction nationally, by value



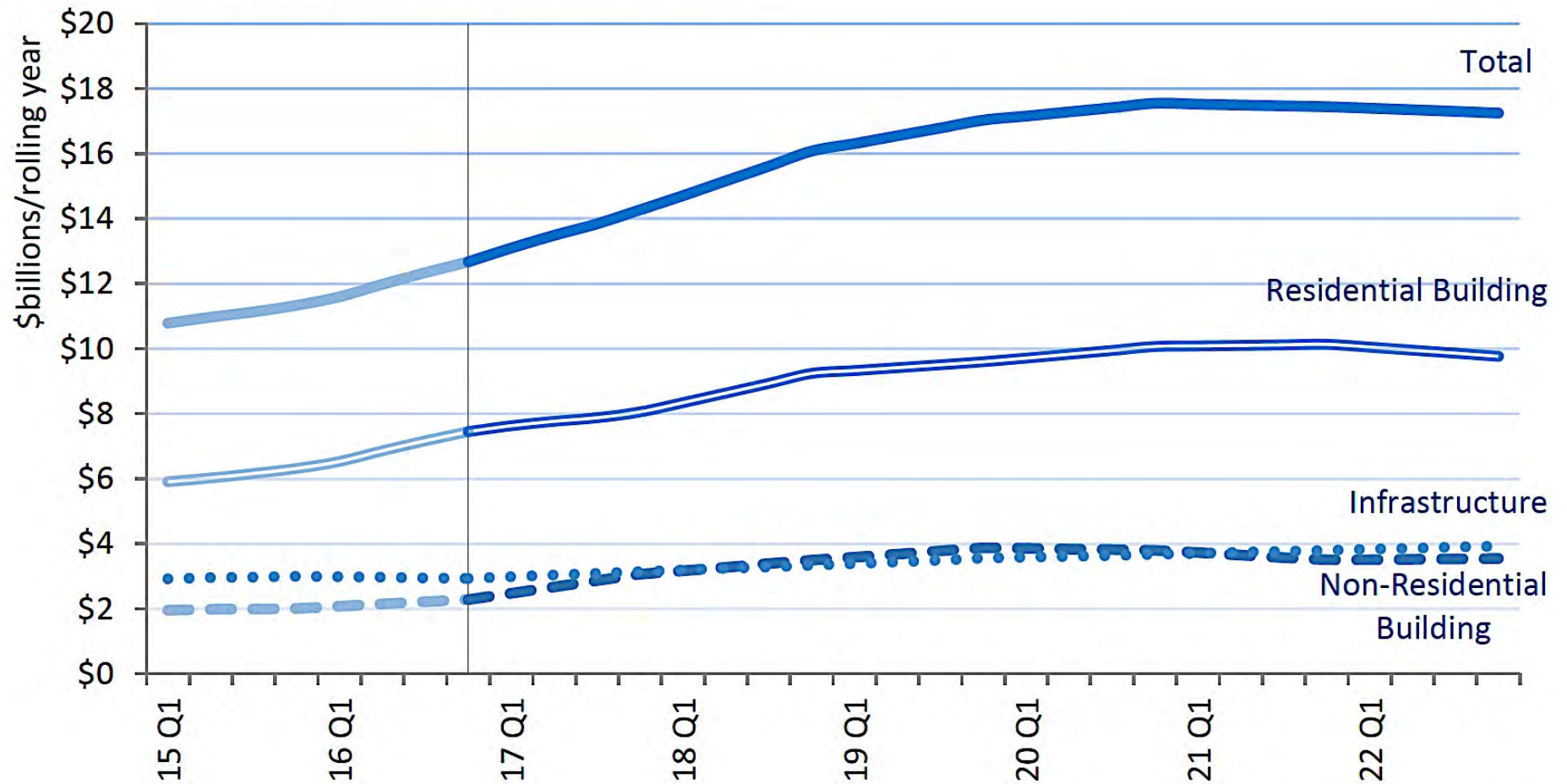
NZ dwelling consents...peak, then ease

Figure 2-2 Dwelling units consented nationally



Auckland construction...plateaus

Figure 4-1 All construction in Auckland, by value



Source: BRANZ / Pacifecon

Auckland dwelling consents...peak, ease

Figure 4-2 Dwelling units consented in Auckland

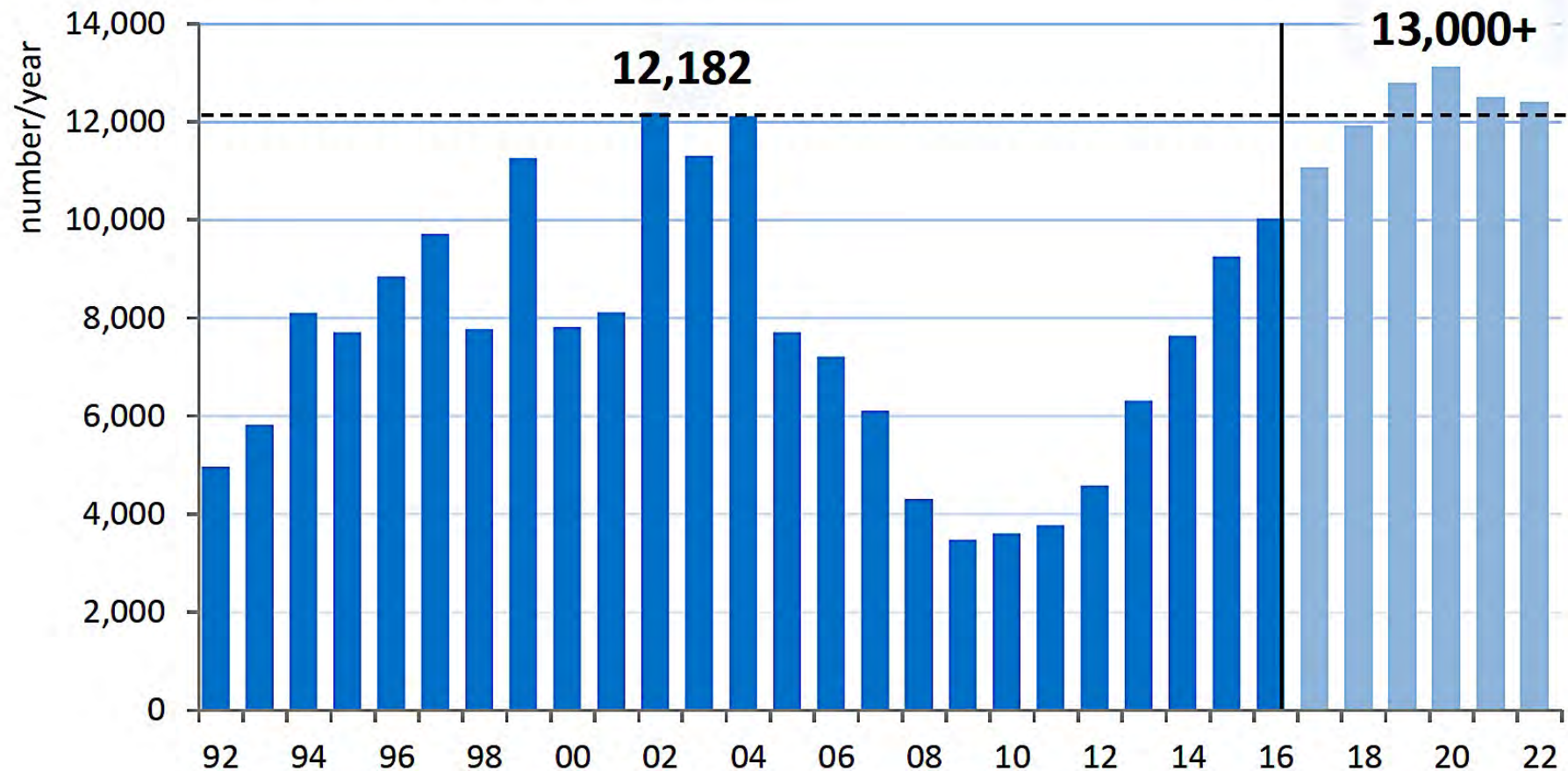
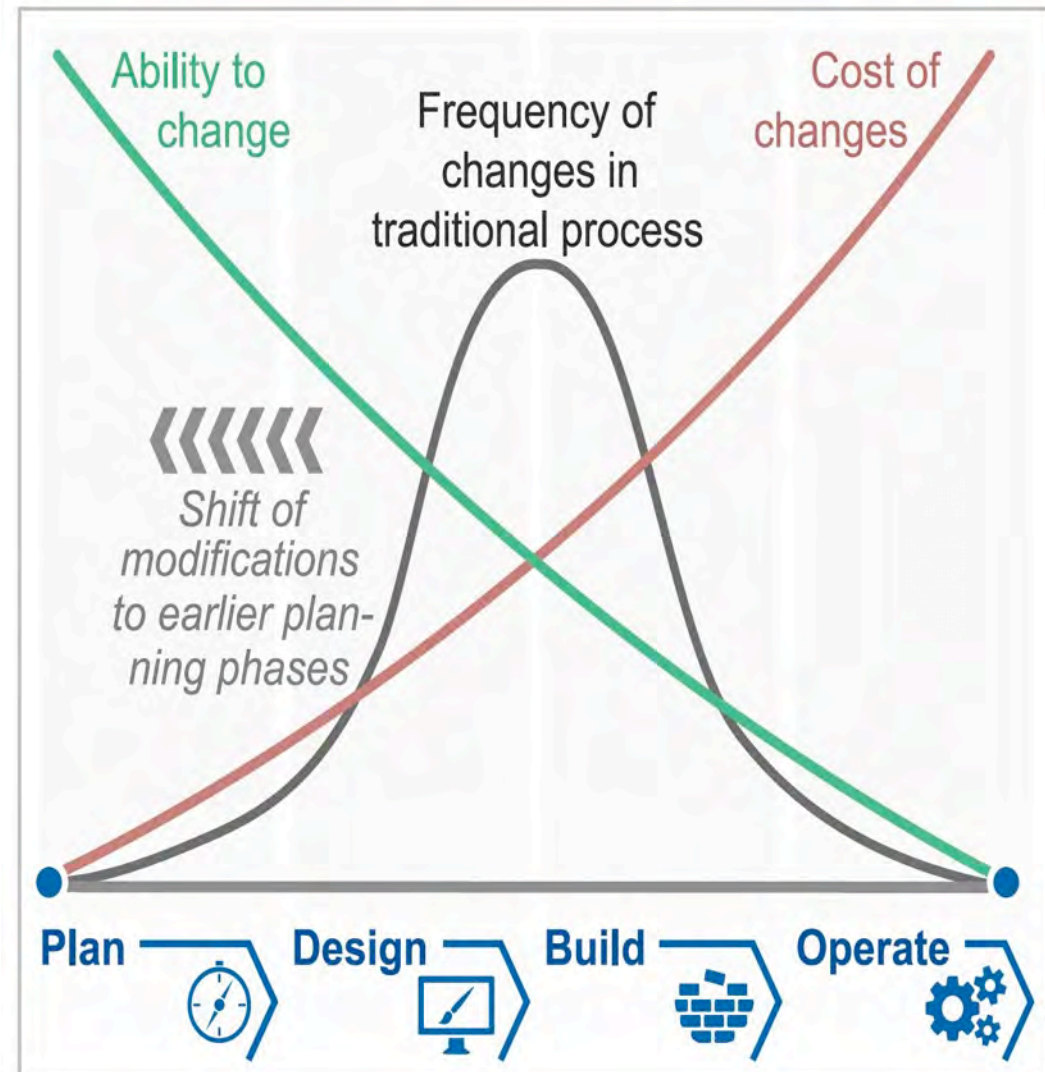


Figure 10: Cost of Changes in the Construction Life Cycle

Problems

- The pressure on the construction sector to build much more is causing some deeply adverse developments
- Rocky relationships between:
 - Clients & contractors
 - Contractors & designers
 - Contractors & sub-contractors
 - Contractors & suppliers
- Resulting in:
 - Waste, inefficiency
 - Loss of productivity
 - Loss of quality
 - Higher costs
 - Long-term liabilities



Source: World Economic Forum; The Boston Consulting Group

Agenda

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Construction's global challenge

- Insightful reports from:
 - McKinsey Global Institute
 - World Economic Forum & Boston Consulting Group
- Our government has failed
 - Binned the sector's productivity working party
- Sector is fighting back
 - Construction Strategy Group is preparing a manifesto for the incoming government
 - Building Advisory Panel in MBIE is reasserting itself



Poor productivity – global problem

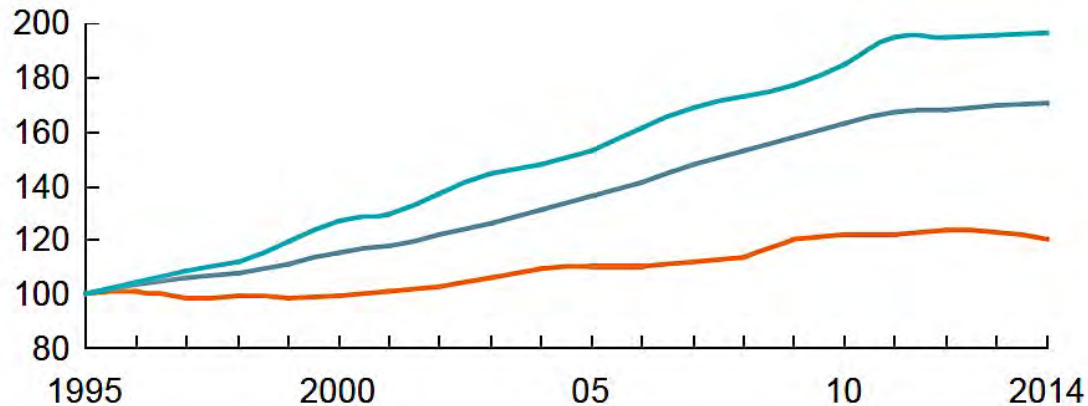
Globally, labor-productivity growth lags behind that of manufacturing and the total economy

Global productivity growth trends¹

Construction Total economy Manufacturing

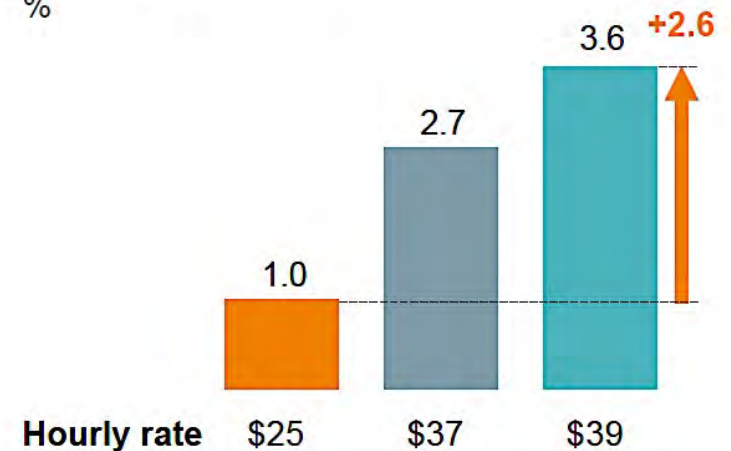
Real gross value added per hour worked
by persons engaged, 2005 \$

Index: 100 = 1995



Compound annual growth rate,
1995–2014

%



¹ Based on a sample of 41 countries that generate 96% of global GDP.

SOURCE: OECD; WIOD; GGCD-10, World Bank; BEA; BLS; national statistical agencies of Turkey, Malaysia, and Singapore; Rosstat; McKinsey Global Institute analysis

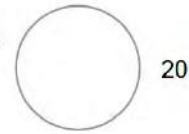
Smaller trades trail on productivity levels and growth

NOT EXHAUSTIVE

US example

- Specialty
- Civil
- Building
- Industrial

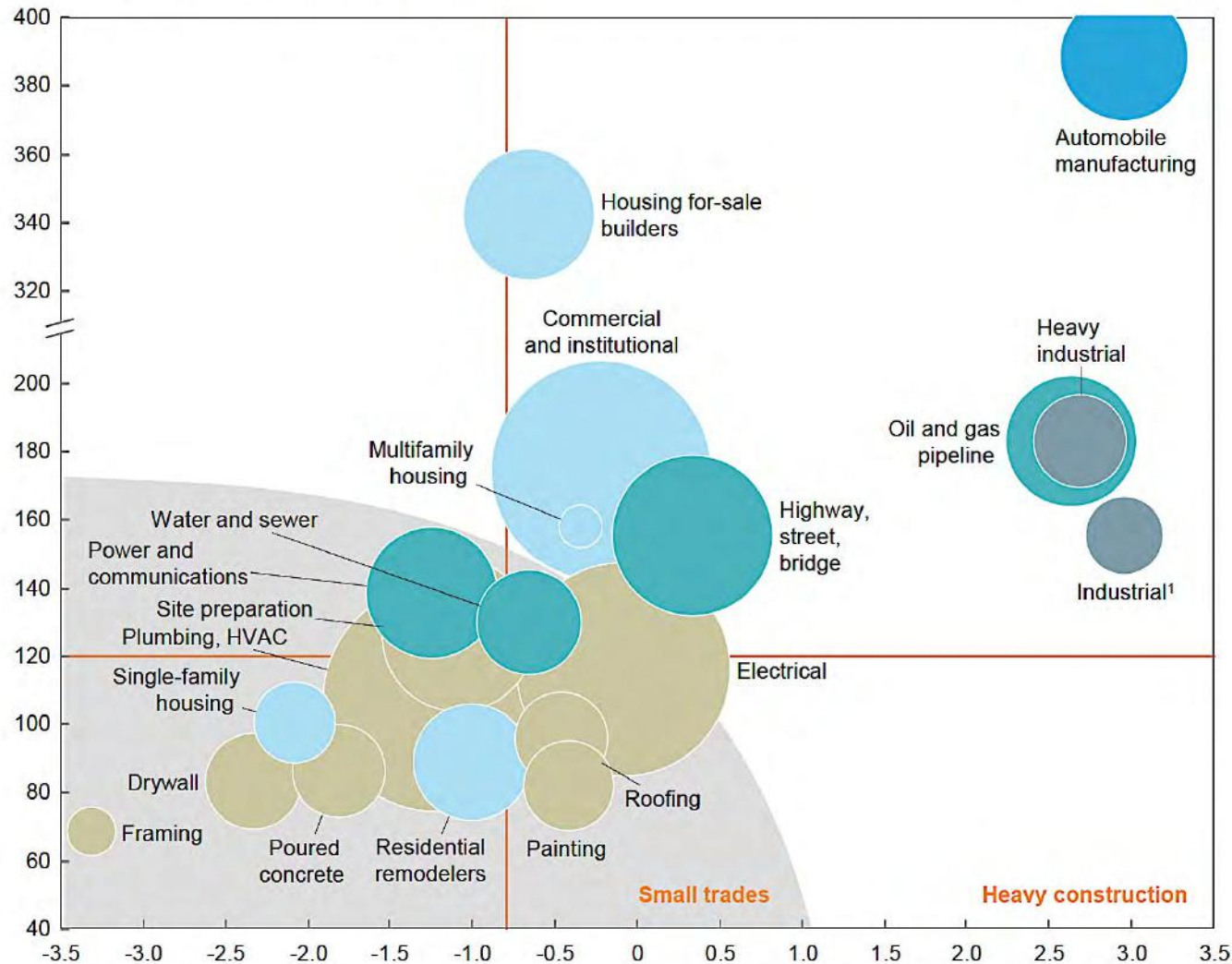
Size indicates economic value added, 2012
2015 \$ million



— US construction average

Productivity, 2012

\$ thousand per person employed, 2015 \$



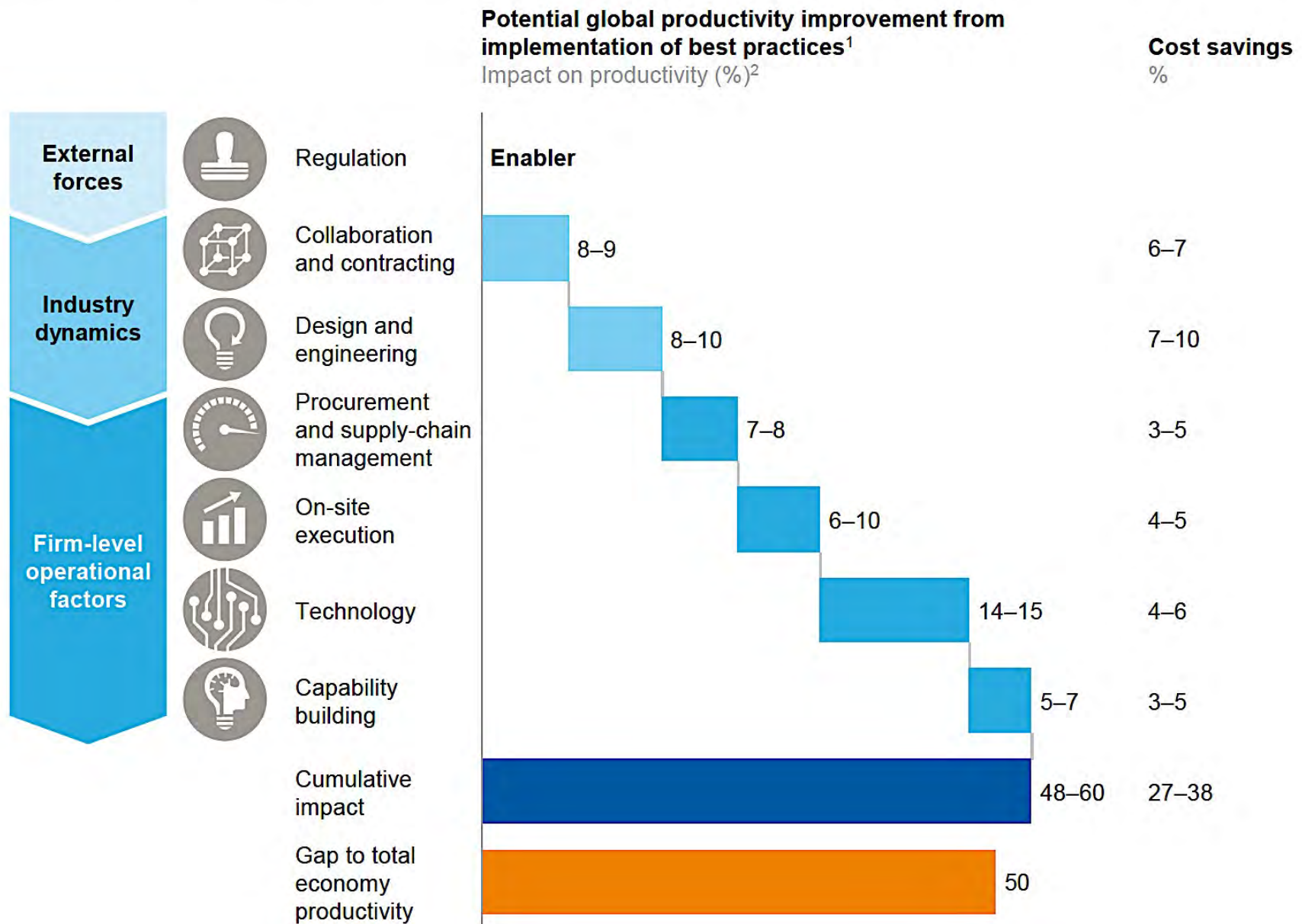
Productivity compound annual growth rate, 2002-12

Annual growth in real gross value added per person employed, %²

Construction can catch up with total economy productivity by taking action in seven areas

Cascading effect

Regulation changes facilitate shifts in industry dynamics that enable firm-level levers and impact



The productivity opportunity in construction



Construction matters for the world economy ... but has a long record of poor productivity



Construction-related spending
accounts for
13% of the world's GDP

...but the sector's annual productivity
growth has only increased
1% over the past 20 years

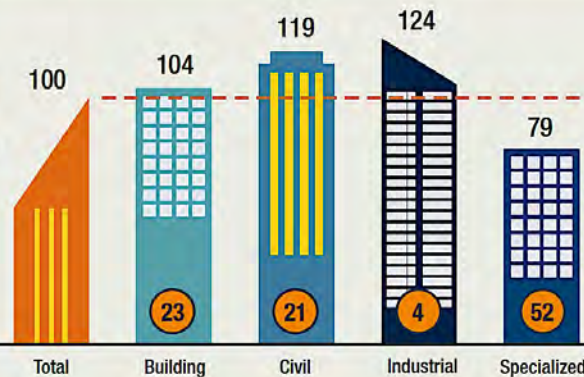
\$1.6 trillion of additional value added could be
created through higher productivity,
meeting half the world's infrastructure need

Construction is a sector of two halves

Fragmented specialized trades drag down
the productivity of the sector as a whole

Construction productivity by subsector
Value added per employee, indexed total sector=100, 2013

● % of construction value added



Action in seven areas
can boost sector
productivity by
50–60%

- Reshape regulation
- Rewire contracts
- Rethink design
- Improve procurement and supply chain
- Improve onsite execution
- Infuse technology and innovation
- Reskill workers

WEF & BCG



COMMITTED TO
IMPROVING THE STATE
OF THE WORLD

Industry Agenda

Shaping the Future of Construction

A Breakthrough in Mindset and Technology

Prepared in collaboration with The Boston Consulting Group

May 2016



US productivity

Figure 3: US Industry Productivity and Performance 1964-2012²⁸

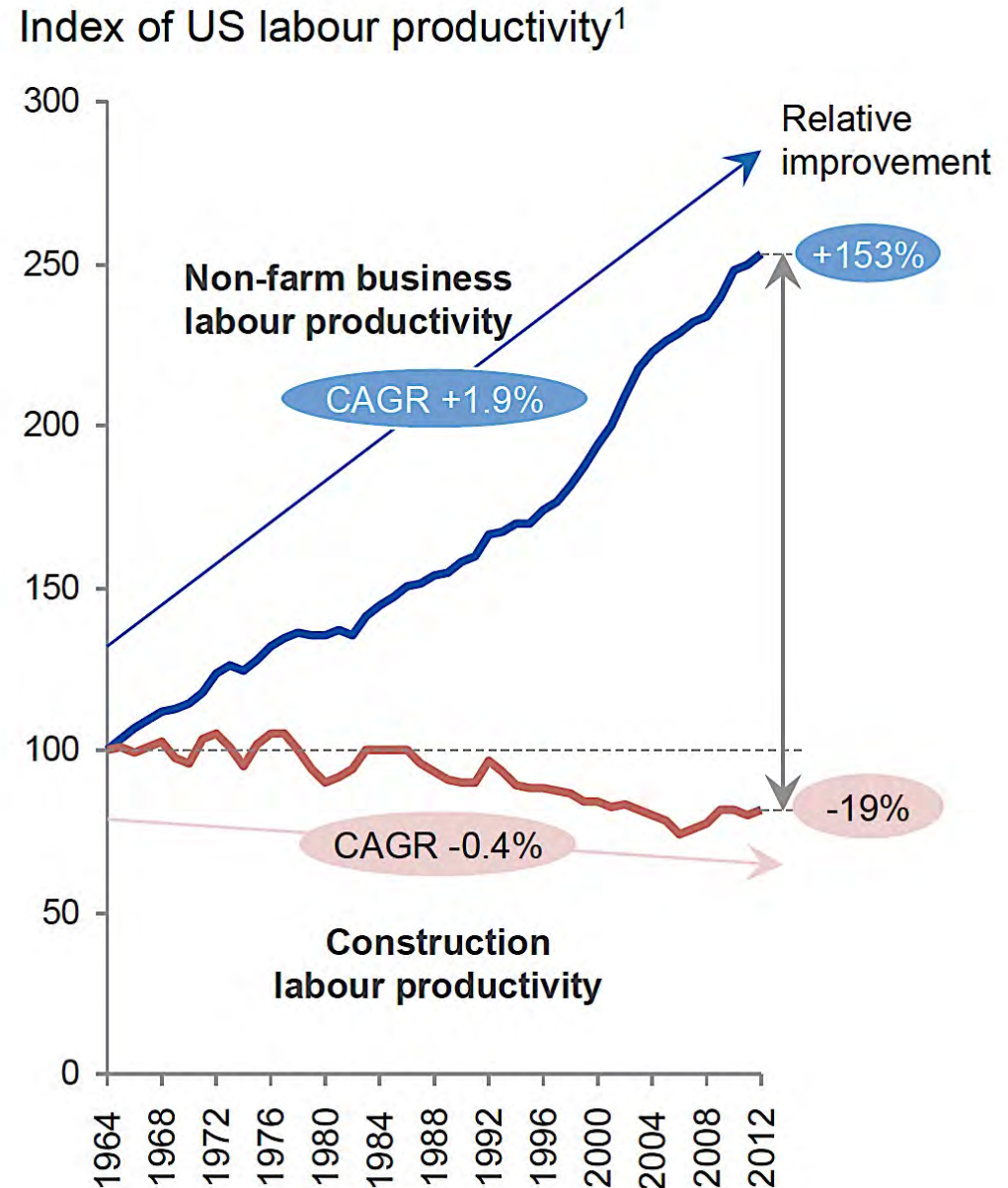
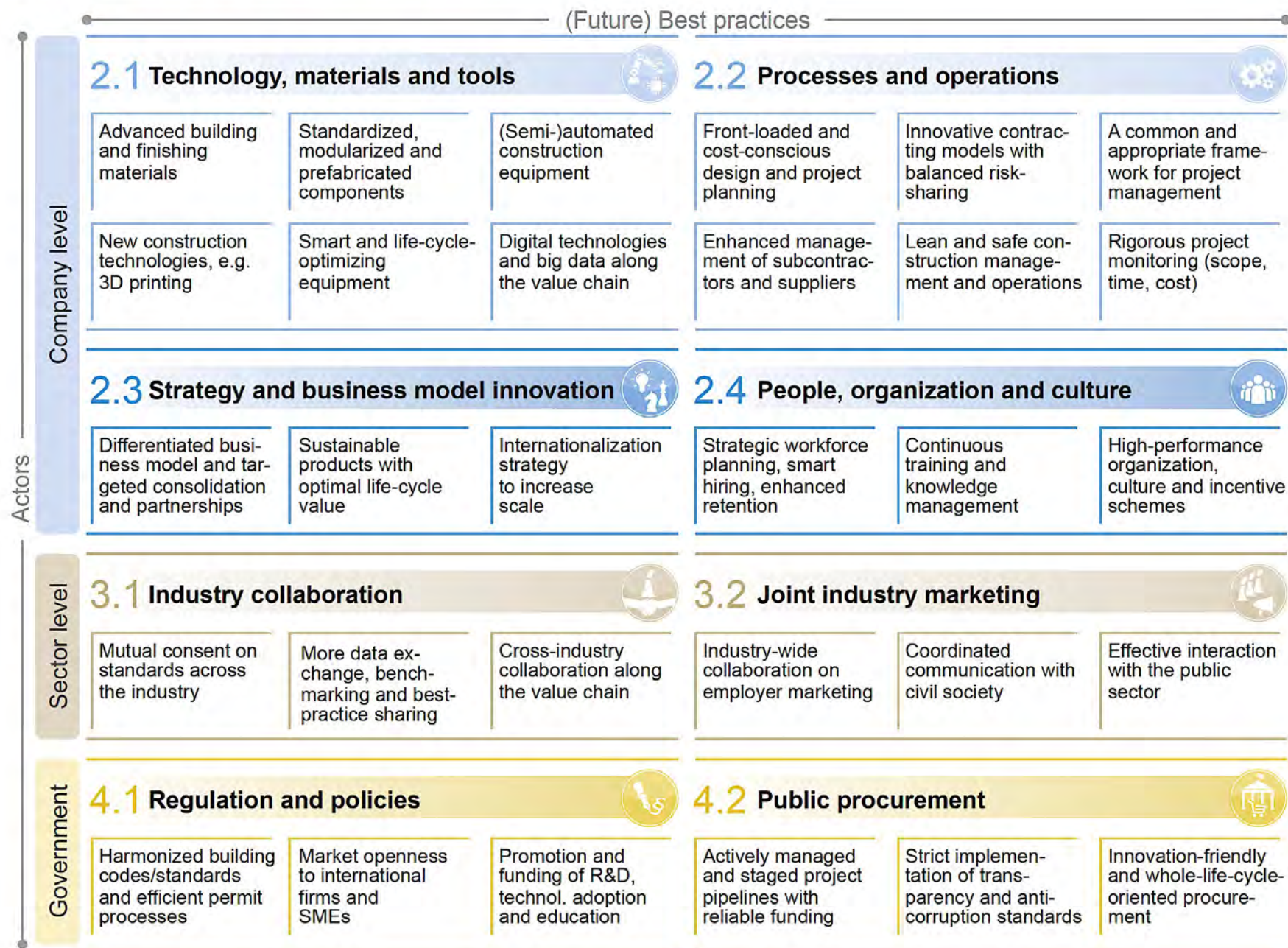






Figure 1: Industry Transformation Framework



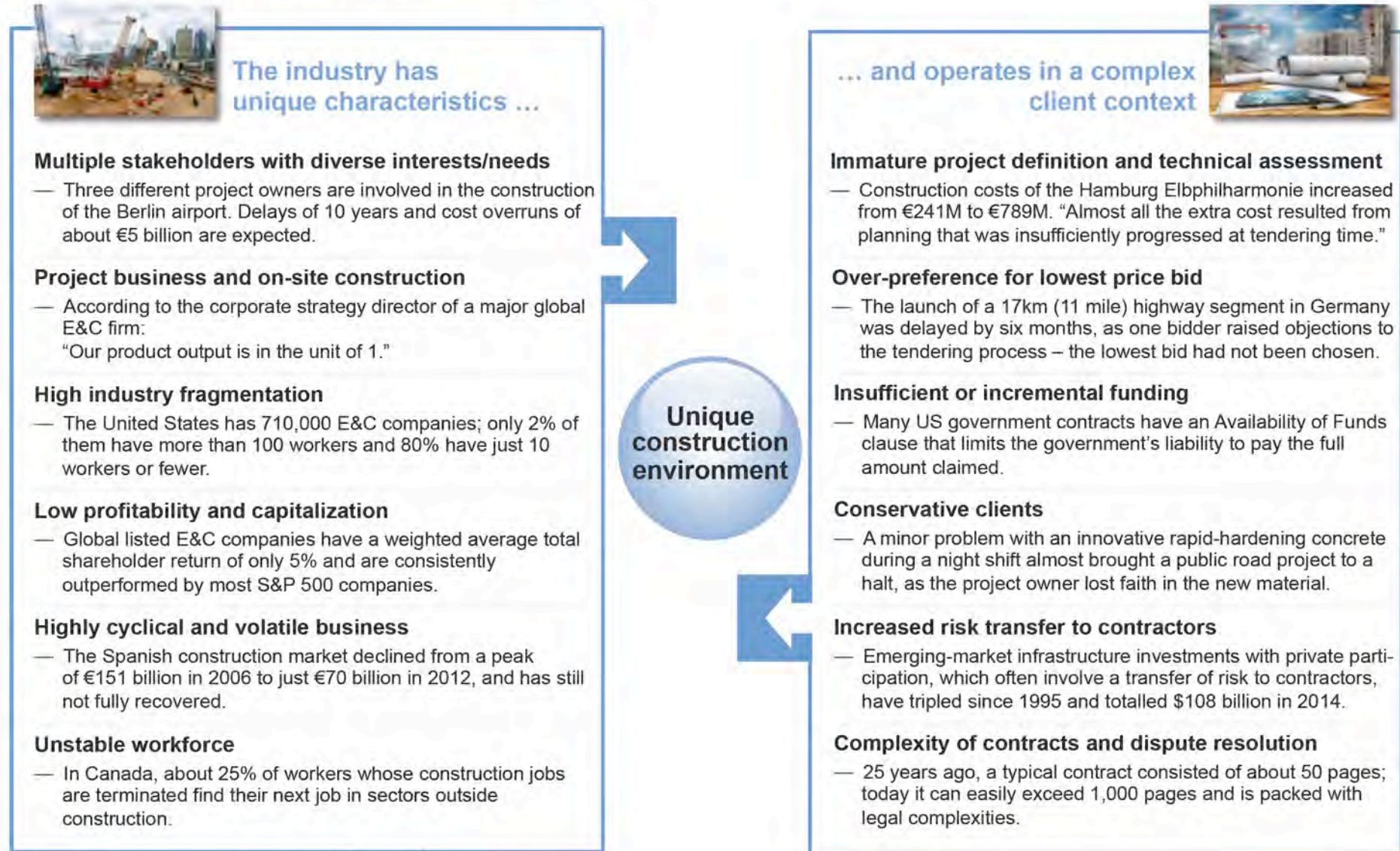
Source: World Economic Forum; The Boston Consulting Group

Figure 2: Megatrends Shaping the Construction Industry's Future

 Market and customers	 Sustainability and resilience	 Society and workforce	 Politics and regulation
<p><i>Demand in developing countries</i></p> <p>65% of the next decade's growth in construction will happen in emerging countries</p>	<p><i>Resource scarcity</i></p> <p>No. 1 consumer of global raw materials is the construction industry</p>	<p><i>Urbanization and housing crisis</i></p> <p>200k people are added daily to urban areas and need affordable and healthy housing</p>	<p><i>Complex regulatory requirements</i></p> <p>25 different procedures are required for a typical warehouse construction permit in India</p>
<p><i>Globalized markets</i></p> <p>1 in 2 E&C companies plan to move into new geographies</p>	<p><i>Sustainability requirements</i></p> <p>50% of the solid waste in the United States is produced by the construction industry</p>	<p><i>Health/comfort needs of citizens</i></p> <p>2-5× higher than outside are the levels of volatile organic compounds found inside US homes</p>	<p><i>Stricter HSE and labour laws</i></p> <p>10% of the workforce in a public project in California had to come from the "otherwise unemployed"</p>
<p><i>Bigger, more complex projects</i></p> <p>123km (76 miles) is the length of the Undersea tunnel that will connect Dalian and Yantai in China</p>	<p><i>Energy and climate change</i></p> <p>30% of global greenhouse gas emissions are attributable to buildings</p>	<p><i>Talent and ageing workforce</i></p> <p>50% of general contractors are concerned about finding experienced crafts workers for their workforce</p>	<p><i>Slow permit and approval process</i></p> <p>\$1.2tn of infrastructure could be added by 2030 if all countries committed to specific time limits for approvals</p>
<p><i>Ageing infrastructure</i></p> <p>1 in 3 German railway bridges are more than 100 years old</p>	<p><i>Resilience challenges</i></p> <p>3× as many disasters were reported last year as in 1980</p>	<p><i>Stakeholder pressure and organization</i></p> <p>67k signatures were collected opposing the construction of the Stuttgart train station</p>	<p><i>Geopolitical uncertainty</i></p> <p>18 Turkish construction workers were kidnapped by militants in Baghdad in September 2015</p>
<p><i>Massive financing need</i></p> <p>\$1tn annual investments are needed to close the global infrastructure gap</p>	<p><i>Cyberthreats</i></p> <p>90% of firms agree that information controls have an impact on front-line employees</p>	<p><i>Politicization of construction decisions</i></p> <p>In 2011 the Portuguese government cancelled a 165km (103 mile) high-speed train line project as an austerity measure</p>	<p><i>Corruption</i></p> <p>49% of survey respondents believe corruption is common in a Western European construction market</p>

Source: Press reports; World Economic Forum; The Boston Consulting Group

Figure 4: Unique Construction Environment



Source: World Economic Forum; The Boston Consulting Group

Incremental innovation

Radical innovation

Advances on traditional materials and existing characteristics

- *iQ Natural*, an advanced vinyl flooring, is 100% recyclable, using a bio-based plasticizer. The product has **TVOC¹ values 100 times below the strictest European standards.**



- *Neopor* is an enhanced styropor, offering up to **20% efficiency improvement in insulation**



- *ArcelorMittal* has launched organically coated steel that achieves **30-year guaranteed durability** and does not contain genotoxic, hexavalent chromium



New material combinations and multi-functional characteristics

- *Lixil's* super-lightweight ceramic sidings combine fast-hardening cement with organic fibre to **meet the required performance at half the weight**



- Self-healing concrete, generated through the addition of bacterial spores, is estimated to **reduce lifetime costs by up to 50%**



- Concrete admixed with special construction chemicals **achieves 50% faster curing times**



Innovative materials with entirely new functionality

- Rain-absorbing roof-mats, imitating the process of perspiration, considerably **reduce air-conditioning costs**



- *Micronal*, a micro-encapsulated phase-change material incorporated into building materials, enables **intelligent temperature management**



- Slippery liquid-infused porous surfaces constitute **super-repellent surfaces** inspired by the carnivorous nepenthes pitcher plant



Higher recyclability/reusability

Reduced material costs

Higher energy efficiency

Early development/pilot phase²

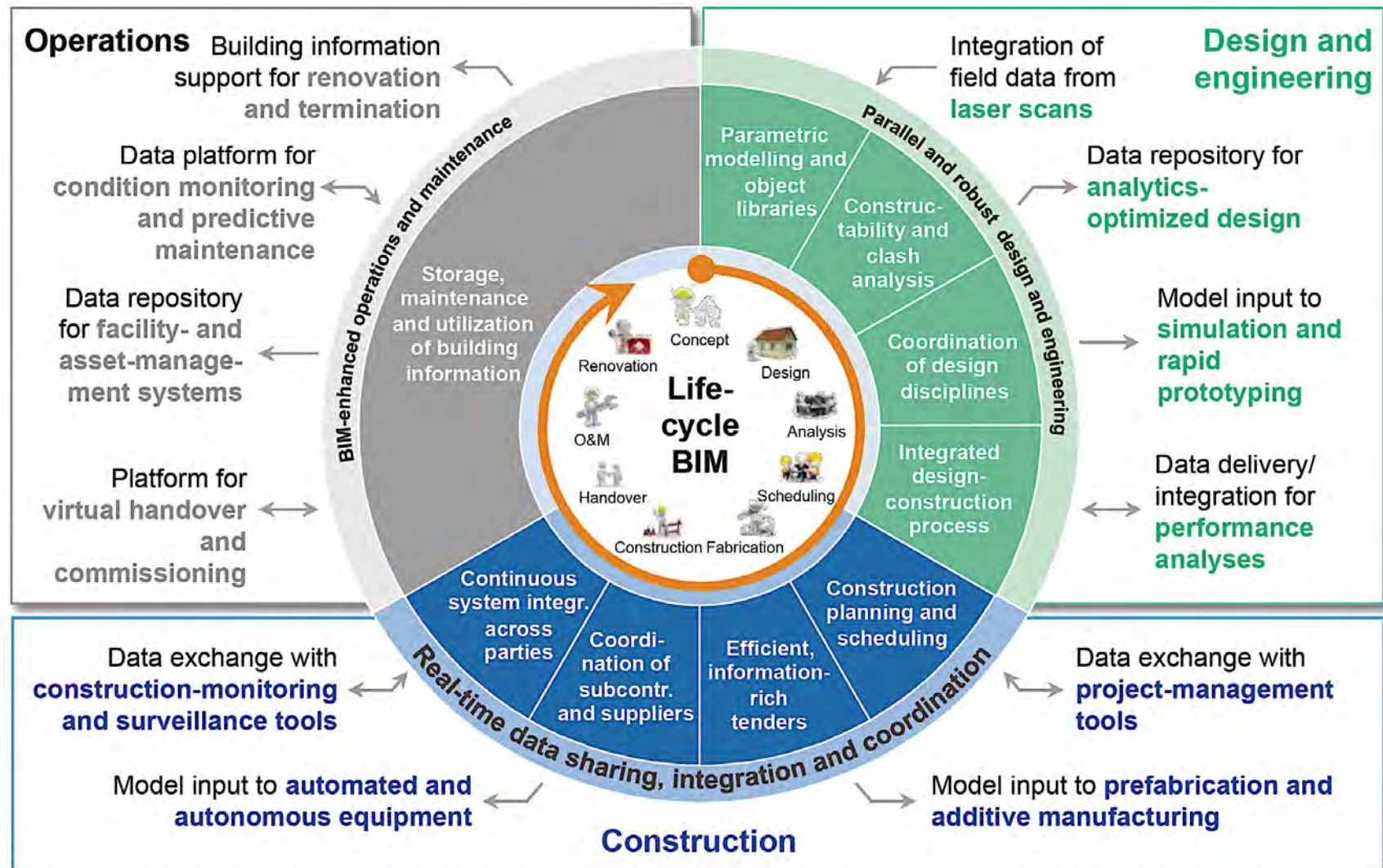
Reduced life-cycle costs

Faster construction process

Improved health/well-being





Market-ready²

Figure 9: Applications of BIM along the E&C Value Chain⁵⁰



Source: The Boston Consulting Group

Figure 11: Elements of a Cooperative Partnership⁶¹

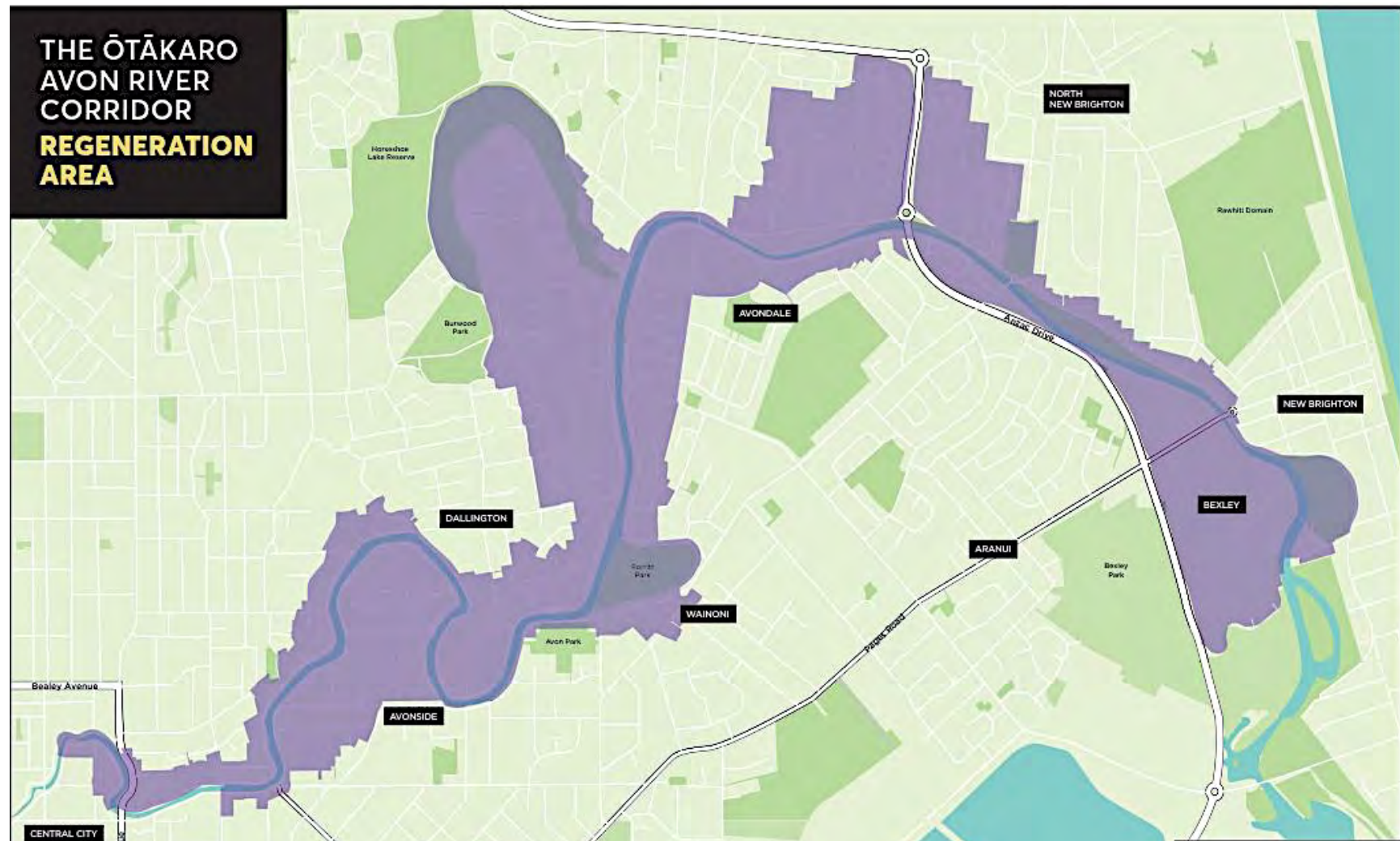
Project culture		Project charter with common project goals	Transparent financials ("open books")	Co-location of teams ("big rooms")	Common data platform (e.g. BIM)
Tendering and contract		Choosing most efficient, not cheapest	Multi-party contract with clear accountabilities	Early involvement of key participants	Prudent management and appropriate allocation of risk
Incentive mechanisms		Alternative cost models, such as target cost	Incentives for cost optimization	Premium for early project delivery	Shared risk/reward ("pain share, gain share")
Conflict resolution		Collaborative decision-making and control ¹	Internal dispute resolution via negotiation	Third-party mediation and conciliation	Decision by adjudicator or arbitrator

¹ Potentially including liability waivers among participants

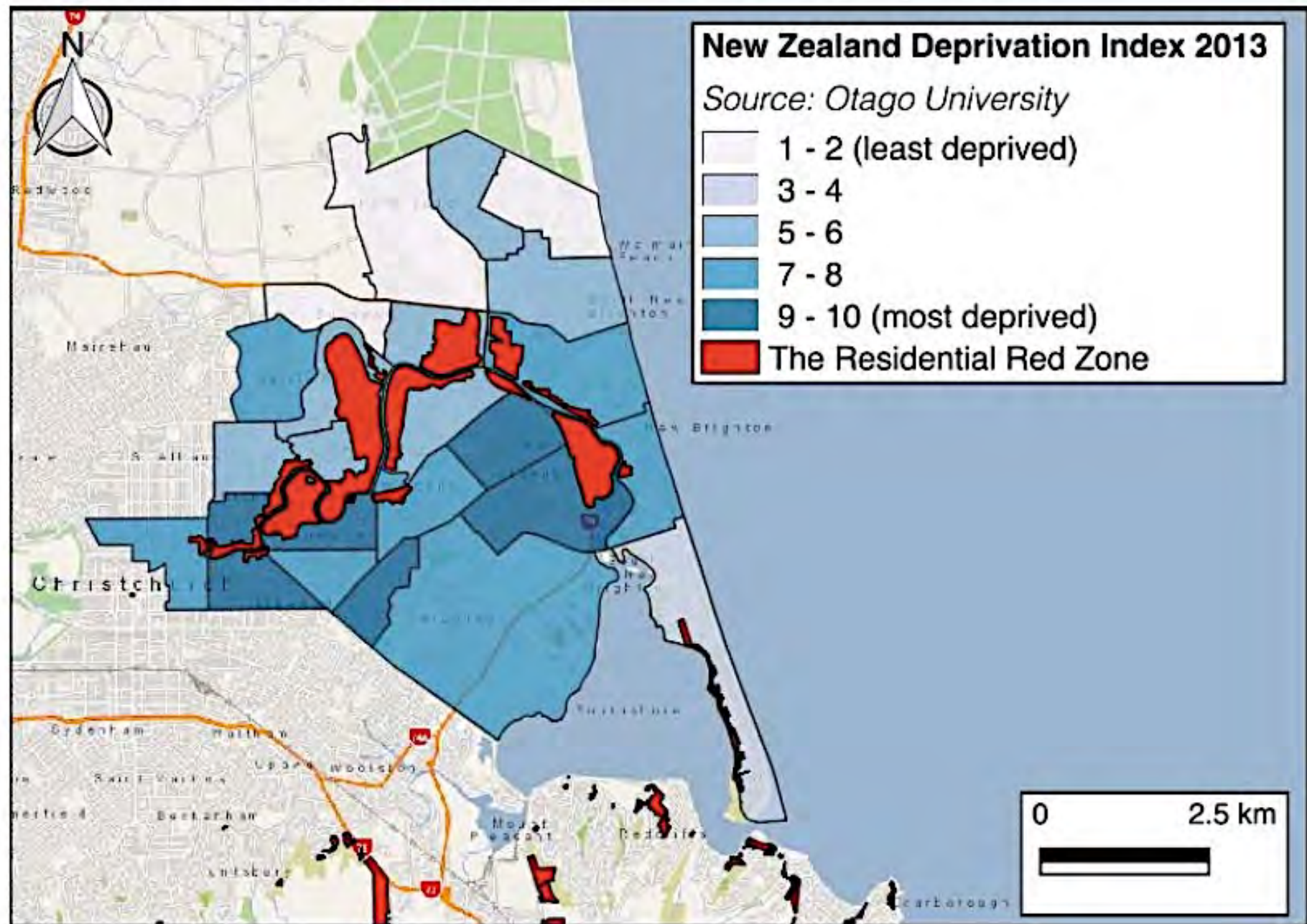
Source: World Economic Forum; The Boston Consulting Group

Ōtākaro Avon...from city to sea

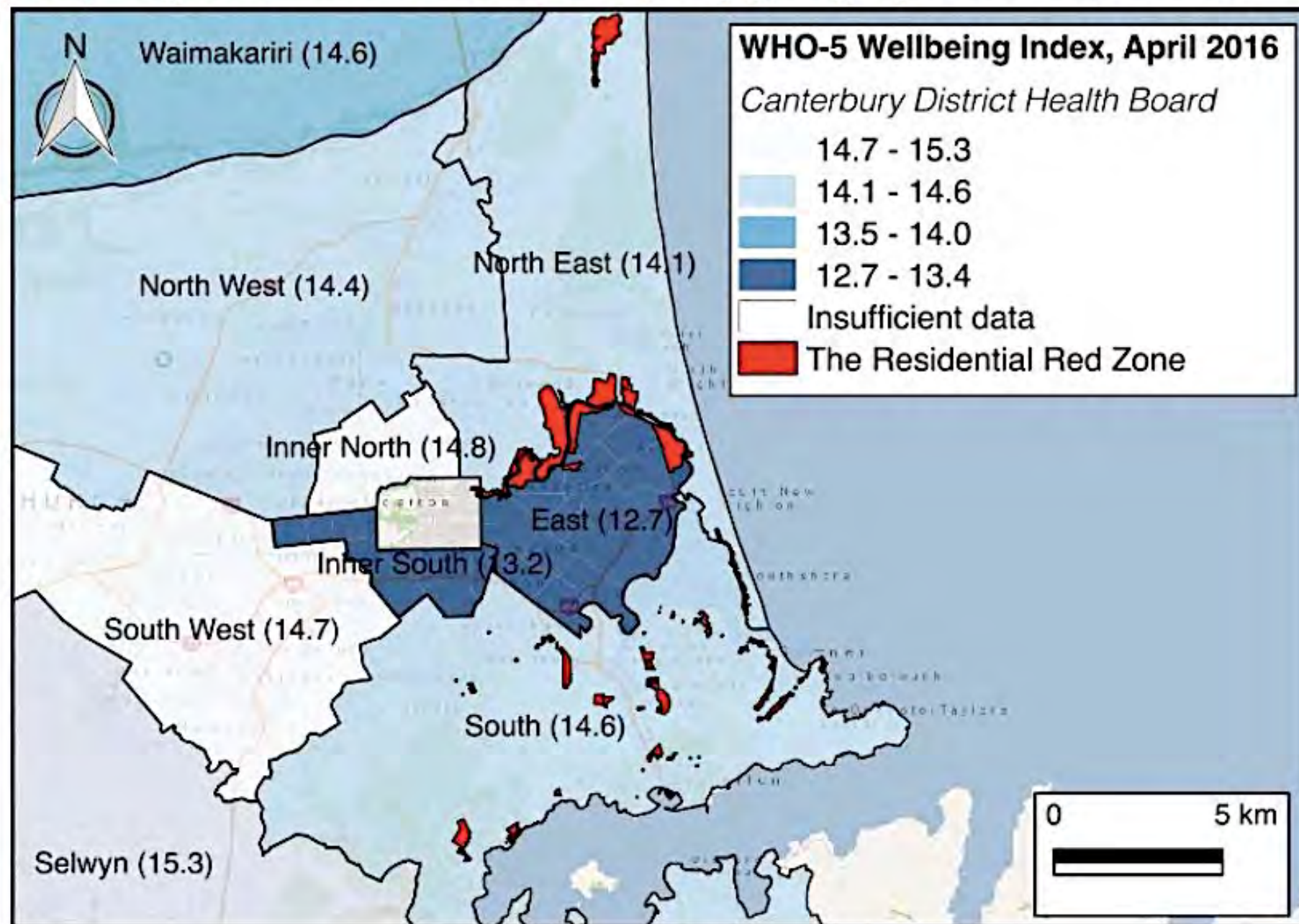
- ...an umbilical cord reconnecting people and ecosystem
- ...healing many great hurts and injustices



Map Five: New Zealand Deprivation Index, 2013.

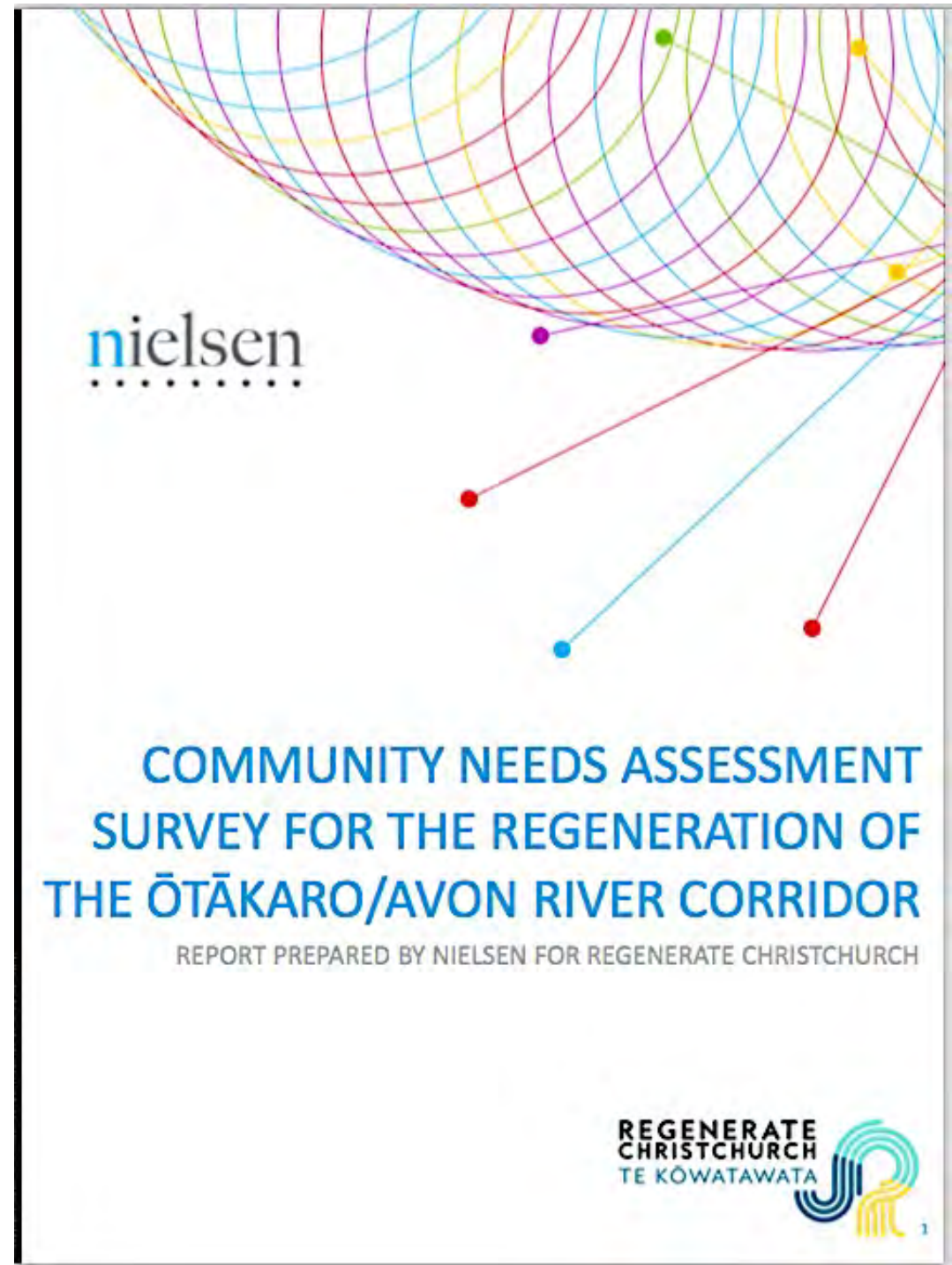


Map Eight: Mean WHO-5 score by geographic area, 2016.



The people speak

- Clear expression of all that's important to them
- But weaving those together into a coherent and powerful purpose is an enormous challenge



Agenda

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Nations Unies

Conférence sur les Changements Climatiques 2015

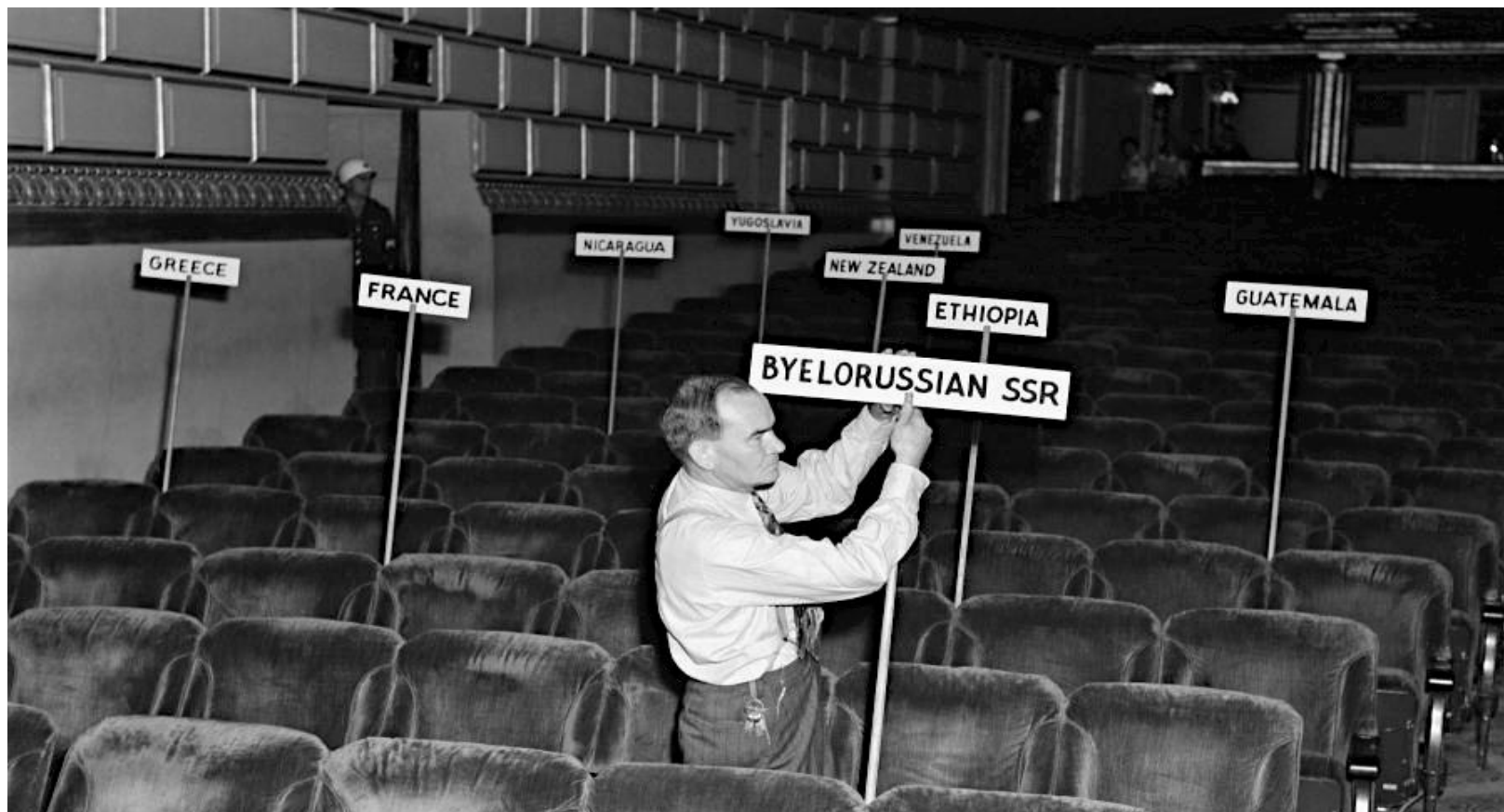
COP21/CMP11

Paris France



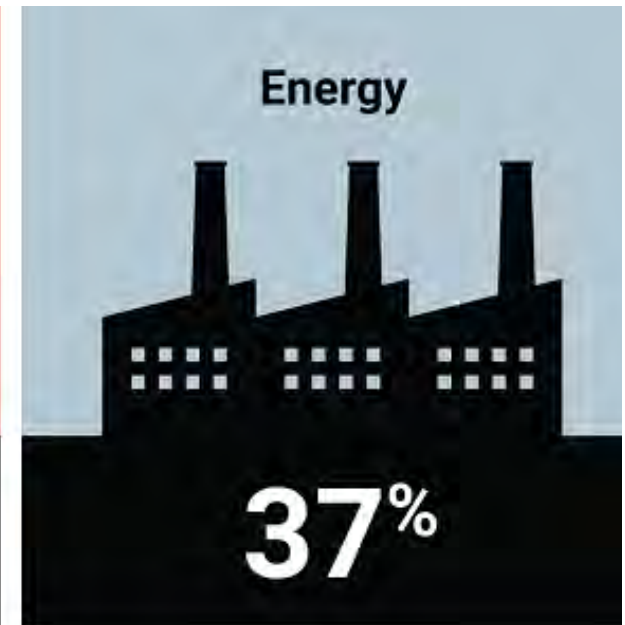
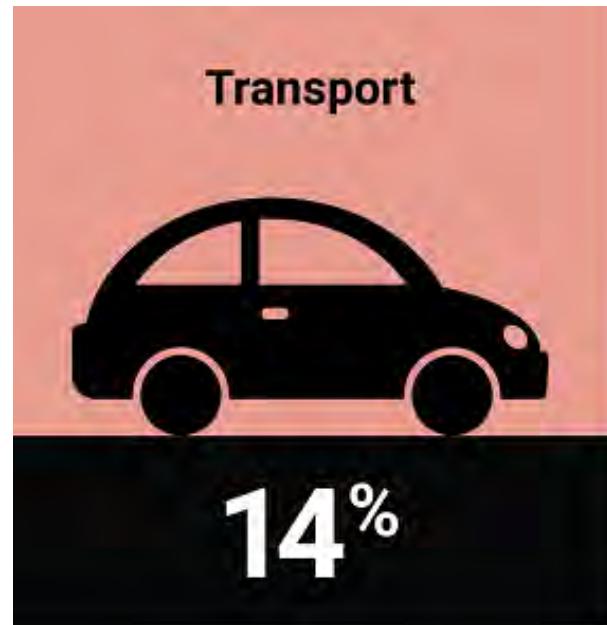
NZ's crucial contribution to Paris...

- ...we proposed the concept of each country determining its own contribution to reducing carbon – this broke the years-long deadlock in global climate negotiations
- We are very useful in such global forums...as we were e.g. at founding of the UN in San Francisco in 1945
- ...but we have to live up to the standards we expect of others



Monumental global challenges

- Are there technological and economic pathways for big cuts in global emissions in next 20 years?
- ...driven by massive R&D and business investment?
- Electricity? Yes!
- Transport? Yes!
- Industry & buildings? Yes!
- Agriculture? No!
- ...but NZ should be a global leader to turn this around...and we aren't yet

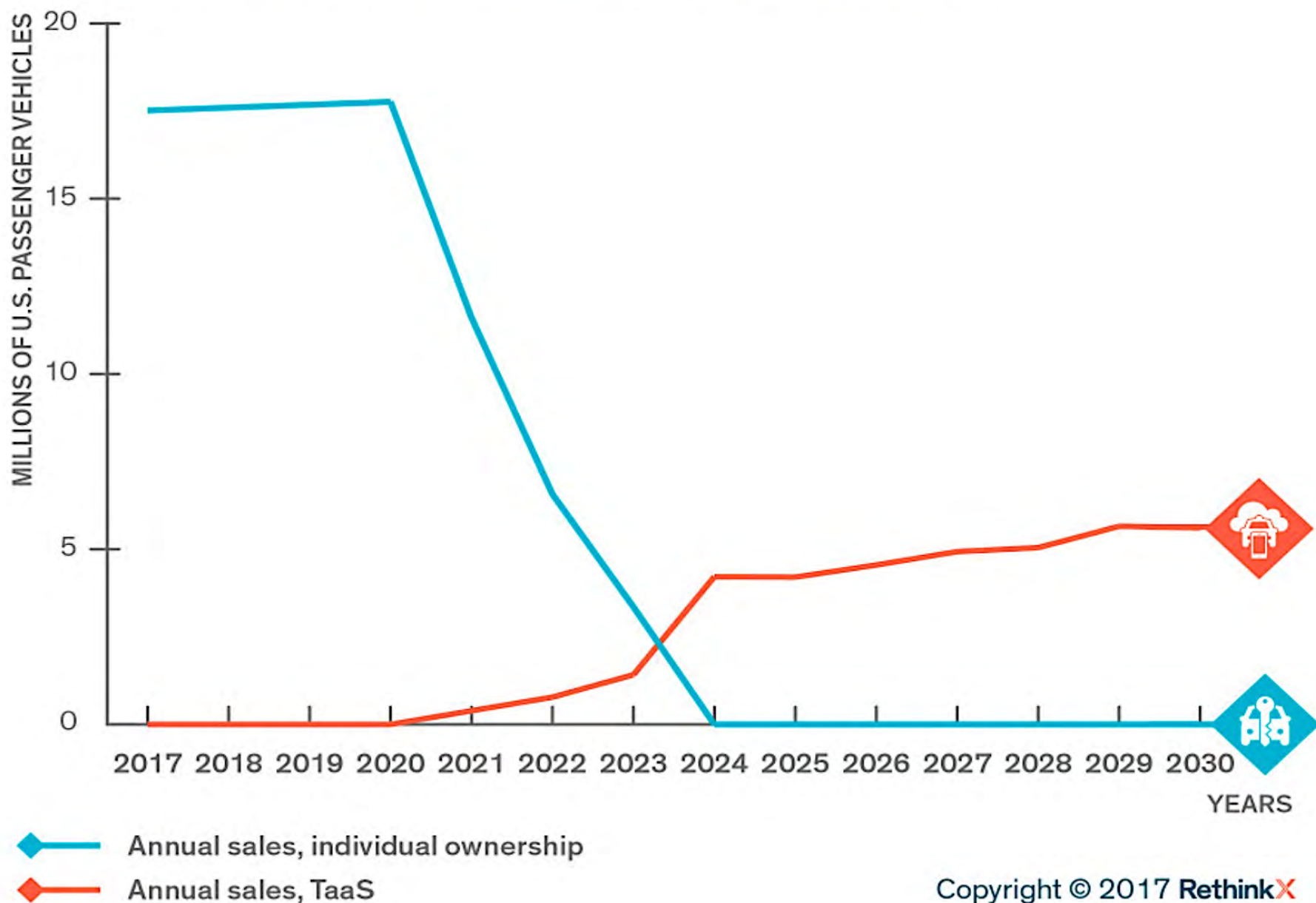


Rethinking transport

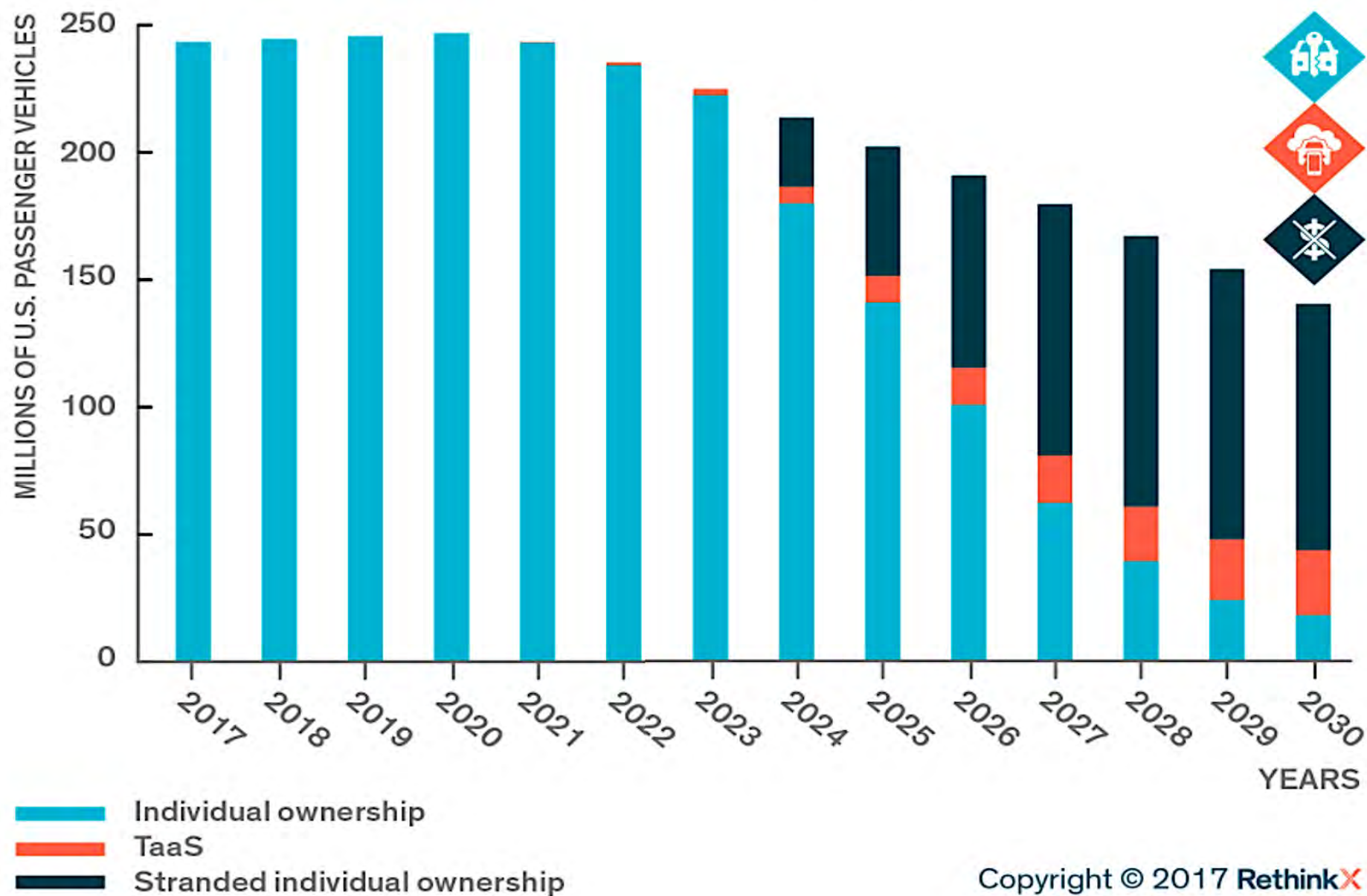


- https://static1.squarespace.com/static/585c3439be65942f022bbf9b/t/591a2e4be6f2e1c13df930c5/1494888038959/RethinkX+Report_051517.pdf

» *ICE vs. TaaS: Projected trends in annual sales*



» *Projected trends in fleet size and composition*

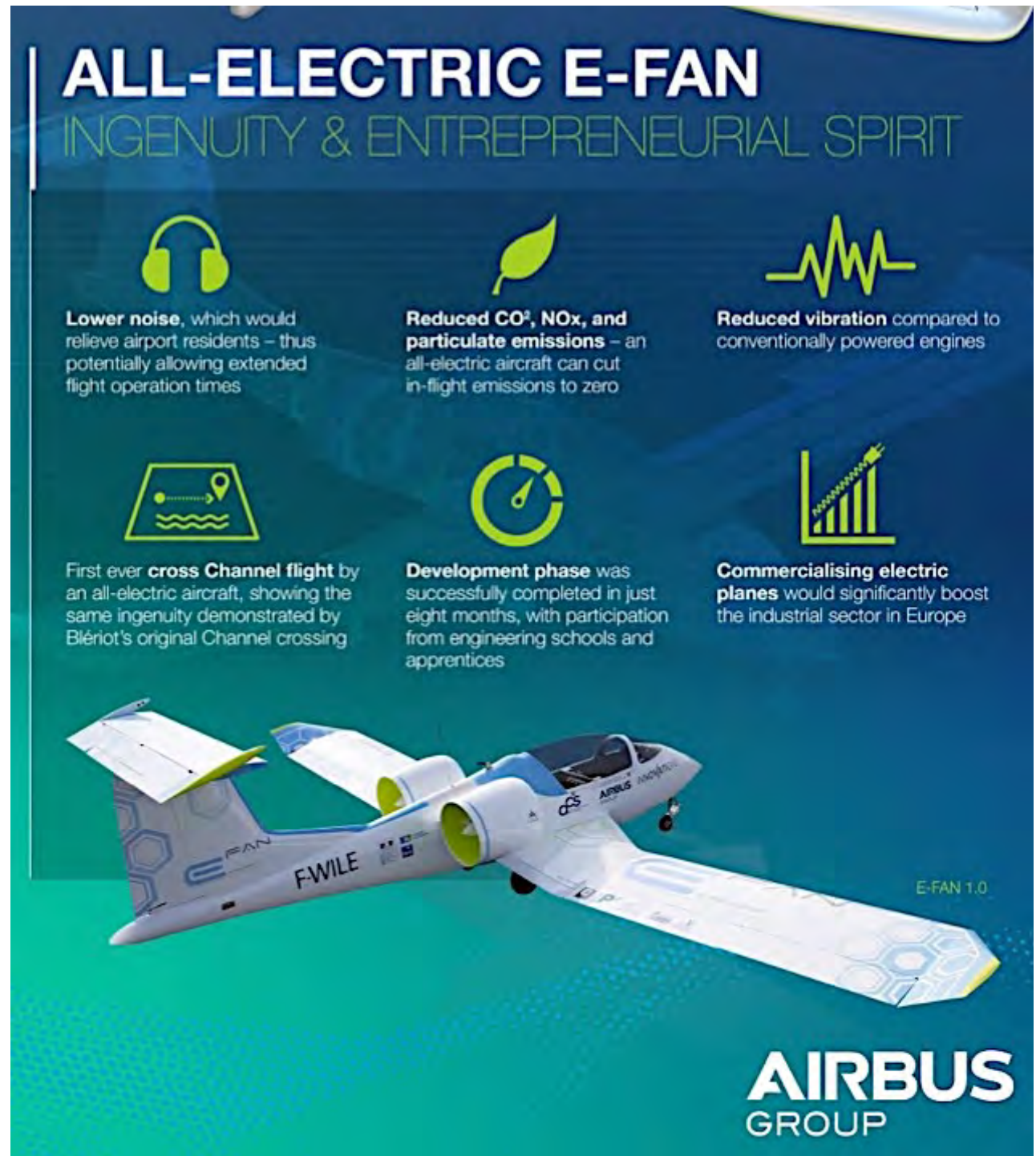


Airbus E-Fan

- Electric planes?
- Unthinkable a few years ago
- Now small e-planes are flying...
- ...and Airbus and Boeing have potential technology pathways to commercial passenger aircraft

ALL-ELECTRIC E-FAN

INGENUITY & ENTREPRENEURIAL SPIRIT



The infographic features six icons arranged in a 2x3 grid, each with a corresponding text block. The icons are: headphones for noise, a leaf for emissions, a heartbeat line for vibration, a map for the Channel flight, a clock for development, and a bar chart for commercialisation. At the bottom, a 3D rendering of the E-Fan 1.0 aircraft is shown in flight, with its registration F-WILE and the Airbus logo visible. The Airbus Group logo is at the bottom right.

Lower noise, which would relieve airport residents – thus potentially allowing extended flight operation times

Reduced CO₂, NO_x, and particulate emissions – an all-electric aircraft can cut in-flight emissions to zero

Reduced vibration compared to conventionally powered engines

First ever **cross Channel flight** by an all-electric aircraft, showing the same ingenuity demonstrated by Blériot's original Channel crossing

Development phase was successfully completed in just eight months, with participation from engineering schools and apprentices

Commercialising electric planes would significantly boost the industrial sector in Europe

E-FAN 1.0

AIRBUS
GROUP

Electric planes by 2030?

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HOME > INNOVATION & CITIZ... > E-FAN ELECTRIC AIR...

Electric aircraft roadmap

Toward silent, CO2-free flight



- E-FAN ELECTRIC AIRCRAFT
- CROSS CHANNEL FLIGHT
- E-FAN PROGRAMME
- E-FAN'S INDUSTRIAL PLAN
- E-AIRCRAFT ROADMAP
- TECHNOLOGY TUTORIAL

Anticipating a new era for aviation

E-Fan is a key element in Airbus Group's electric aircraft roadmap, with the goal of achieving emission-free quiet flight. The Company is targeting advanced technological breakthroughs that could be key enablers of its long-term goal to 'electrify the skies.'

Boeing's research on hybrid and electric planes

- <http://tec.ieee.org/aeronautical/boeing-sugar-volt-hybrid-airplane/>



Boeing study of future aircraft technologies expands envelope of possibilities

Aeronautical

10 Electric Planes to Watch

A bigger, better electric plane is under development

Being Electric Doesn't Keep This Plane From Serious Aerobatics

Boeing SUGAR volt Hybrid Airplane

Electric aircraft start finding a foothold in aviation industry

Upcoming Events

Transportation Electrification Community

- <http://tec.ieee.org/> US Institute of Electrical and Electronics Engineers



The screenshot displays the IEEE Transportation Electrification Community (TEC) website. The header features a navigation menu with links: Home, About, Education, Publications, Standards, Calendar, Media, and Resources. Below the menu is a search bar labeled "Search IEEE:" with a "Google™ Custom Search" button and a "Search" button. To the right of the search bar are social media icons for YouTube, Facebook, Twitter, LinkedIn, and YouTube. Further right are links for "JOIN TE COMMUNITY" and "READ TE NEWSLETTER". The main content area is a large banner image showing a collage of transportation modes: a blue airplane, a silver Tesla Model S, a white electric bus, a blue and red cargo ship, and a white high-speed train. Below the banner is a green footer section with four columns of information:

Advanced Charging	Telematics	Battery Technologies	Drivetrains
Direct Connection, Inductive Power, V2G Interfacing	Vehicle Tracking/Monitoring/Diagnostics, V2G & M2M Communications	Battery Energy, Power density, Wide Range Cycling, Charge Balancing	Direct Drive, HEV, PEV, PHEV, Parallel HEV, Serial HEV

WE MEAN BUSINESS

We Mean Business is inviting hundreds of companies and investors to create a low-carbon revolution.

JOIN US



467

Companies



>US\$8.1Trillion

Total Revenue



183

Investors



>US\$20.7Trillion

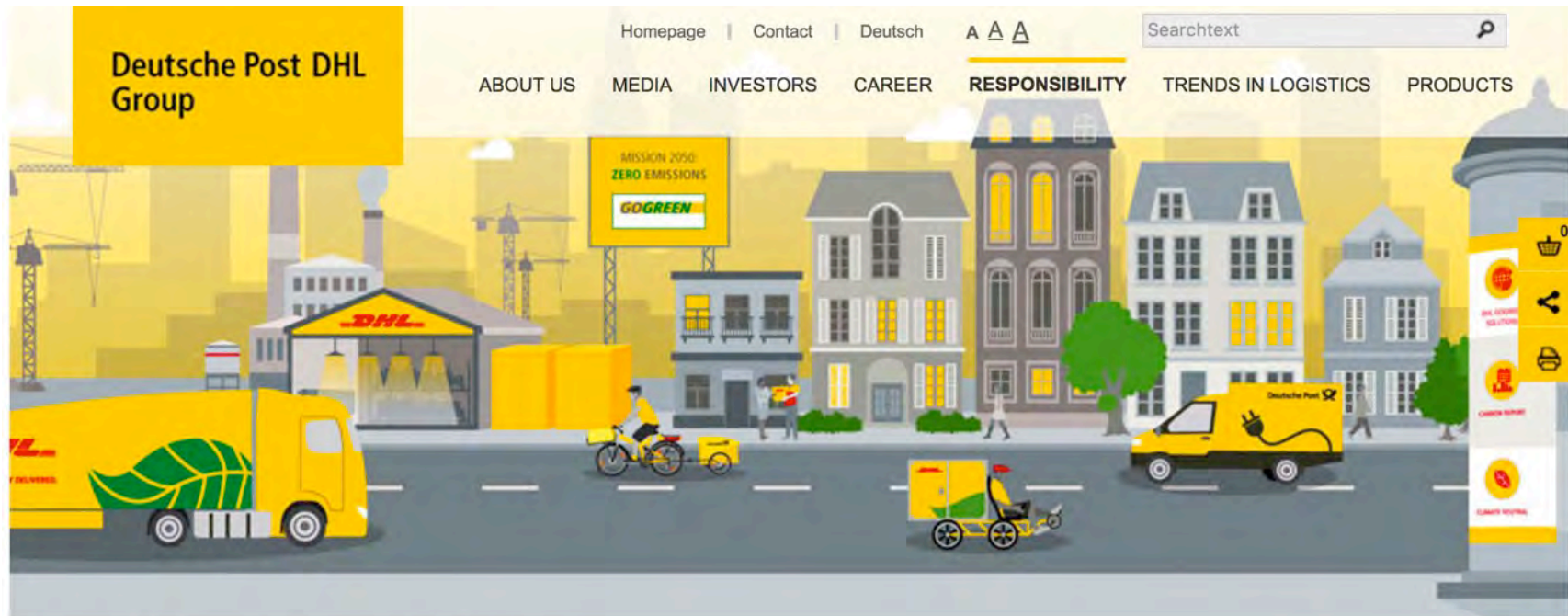
Assets Under Management



1065

Commitments

RECENT COMMITMENTS FROM: Amalgamated Bank, AMD, Apple, Bank of America, CA Technologies, CEWE, CNH Industrial NV, Covestro, Ltd., DNB, Facebook, Hongbo, Inditex, Interface, Mahindra Holidays and Resorts, Novo Nordisk, Philips Lighting, Rackspace, SIG Combibloc, Tetra Pak, Verbund AG, VF Corporation, VMware, Wells Fargo, Workday



Homepage > Responsibility > Environment and solutions

- <http://www.dpdhl.com/en/responsibility/environmental-protection.html>

Start reading

Group-wide environmental protection program GoGreen defines new global target: zero emissions by 2050

Sustainability has long since become one of the most important issues of our time. Our contribution to greater sustainability around the world is green logistics. To realize a more sustainable future we think it's important to think big. Our new climate protection target is to reduce all logistics-related emissions to zero by the year 2050.

To help realize this vision of zero emission logistics, we have established a number of ambitious interim goals across the main action areas of our sustainability strategy.

By the year 2025, we want to:

1. Increase our carbon efficiency by 50% compared to 2007 levels. This new target is based on the approach taken by the Science Based Targets Initiative.
2. Reduce local air pollution emissions by operating 70% of our own first and last mile services with clean pick-up and delivery solutions, such as bicycles and electric vehicles.
3. Have more than 50% of our sales incorporate Green Solutions. In this way we also make our customers' supply chains greener.
4. Certify 80% of our employees as GoGreen specialists and get them involved in our environmental and climate protection activities. This includes joining partners to plant one million trees every year to protect our forests.

Delivering Tomorrow



Mission 2050: Zero Emissions

After achieving a significant improvement in our carbon efficiency in recent years, we are once again setting the bar high for our industry: We intend to reduce all transport-related emissions to zero by 2050.

read Frank Appel's blog post >

Downloads

OUTLINE OF A CIRCULAR ECONOMY

PRINCIPLE

1

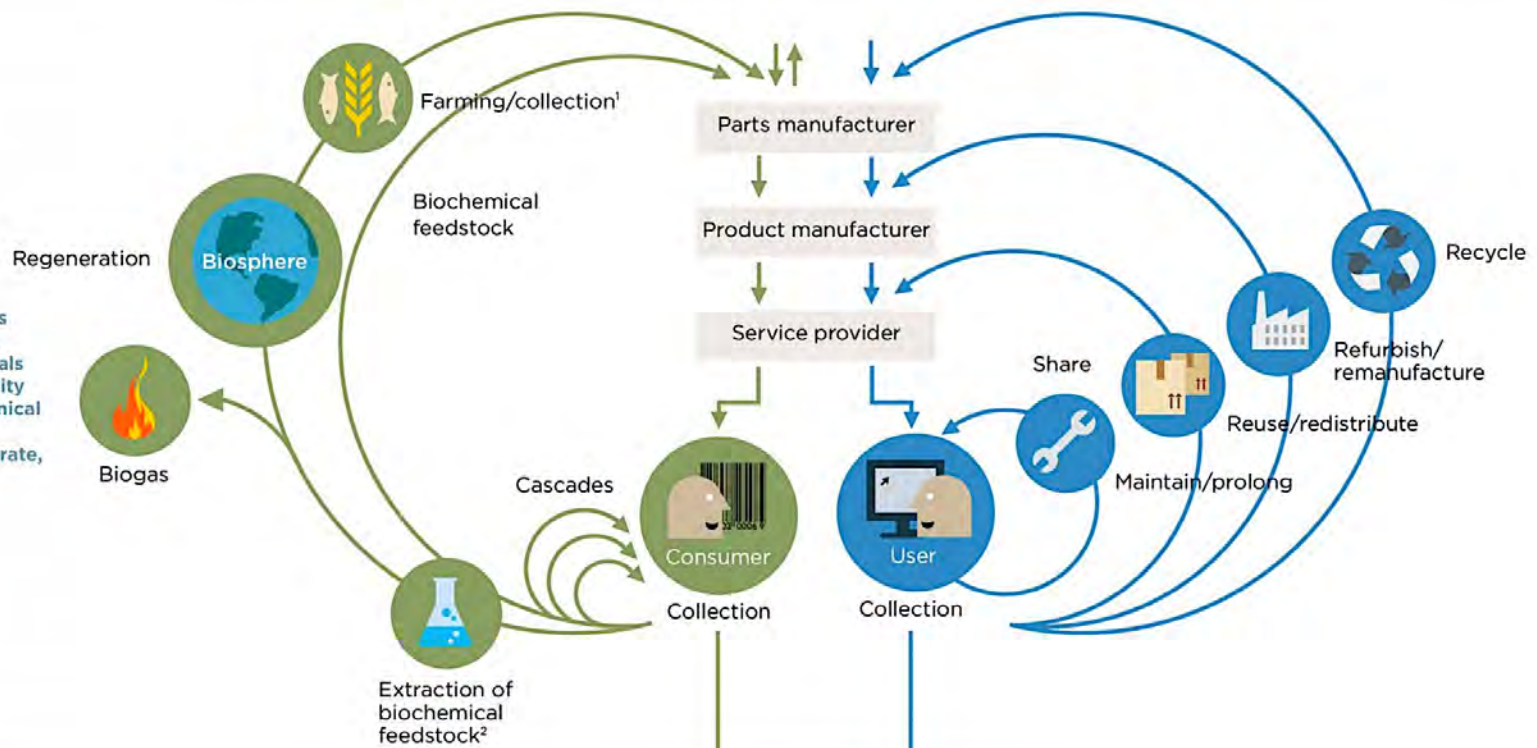
Preserve and enhance natural capital by controlling finite stocks and balancing renewable resource flows
ReSOLVE levers: regenerate, virtualise, exchange



PRINCIPLE

2

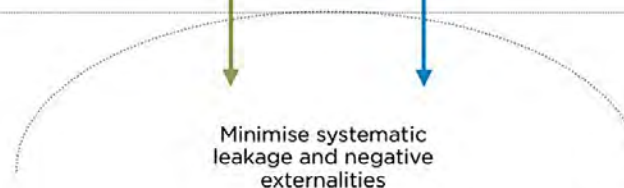
Optimise resource yields by circulating products, components and materials in use at the highest utility at all times in both technical and biological cycles
ReSOLVE levers: regenerate, share, optimise, loop



PRINCIPLE

3

Foster system effectiveness by revealing and designing out negative externalities
All ReSOLVE levers



1. Hunting and fishing
2. Can take both post-harvest and post-consumer waste as an input

Source: Ellen MacArthur Foundation, SUN, and McKinsey Center for Business and Environment; Drawing from Braungart & McDonough, Cradle to Cradle (C2C).

WE NEED A REVOLUTION OF CAPITALISM

Peter Bakker
President, WBCSD;
Former CEO of TNT



Peter Bakker
*CEO, World Business Council for
Sustainable Development*

Revolution

- Led by John Elkington and others
 - www.breakthroughcapitalism.com/



John Elkington
Co-Founder and Executive Chairman
Volans

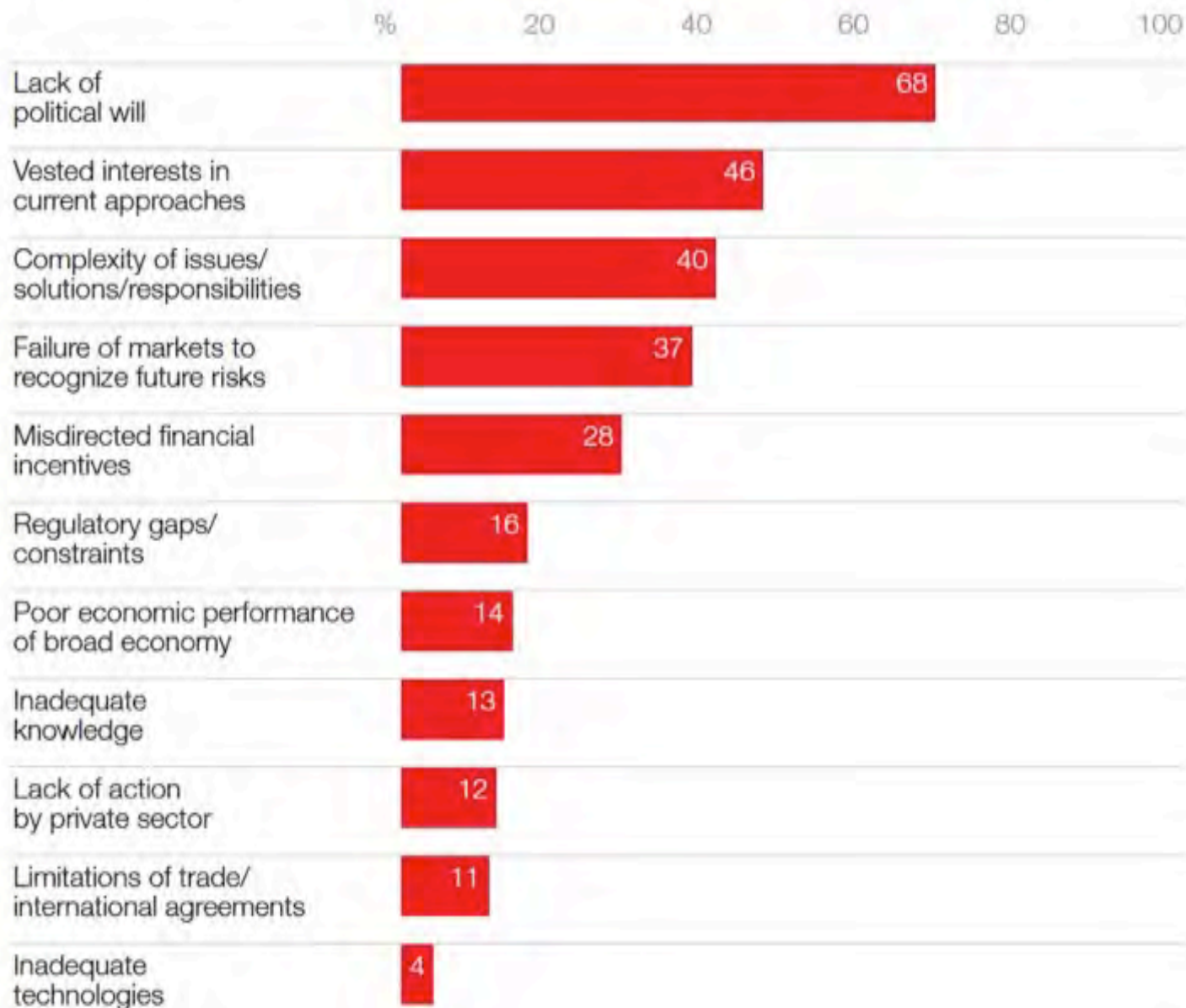
Breakthrough Business Leaders, Market Revolutions



Figure 1.1
**Barriers To Breakthrough
 Change**

Source: GlobeScan
 and SustainAbility

Based on a 2012 survey of 1,660 experts in 117 countries.
 The original question related to progress in implementing 1992
 Earth Summit's Agenda 21, sadly still a reasonable proxy for
 Breakthrough change.¹⁶



Breakthrough Criteria

- **Future Ready**

- Ecological foot printing – Global Footprint Network
- Planetary Boundaries – Stockholm Resilience Institute
- Stranded Assets - Carbon Tracker

- **Ambitious**

- Environmental Profit & Loss – Puma with PricewaterhouseCoopers
- Zero emissions – Interface Zero Mission

Breakthrough Criteria

- **Fair**

- Sustainable Living – Unilever
- Social innovation & entrepreneurship – Skoll Centre for Social Entrepreneurship
- Fair Trade

- **Disruptive**

- Biomimicry – Janine Benyus & Associates
- Circular Economy – Ellen Macarthur Foundation
- Cradle-to-Cradle – McDonough Braungart Design Chemistry
- Collaborative / sharing economy – Uber, Airbnb, Yerdle

Social enterprises

- ..delivering social and sustainable outcomes in business-like ways



Cellular agriculture

- ... growing meat from stem cells = zero emissions



Our competition

- Food sources with zero environmental impact

- www.new-harvest.org



The 501(c)(3) research institute accelerating breakthroughs in cellular agriculture.

New Harvest 2016: Conference

About >

Portfolio >

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Today is the LAST DAY to apply

BUILDING THE FIELD OF CELLULAR AGRICULTURE.

Donate



**MILK
WITHOUT
COWS**



**EGGS
WITHOUT
HENS**



**BEEF
WITHOUT
COWS**

And much more...

We strategically fund and conduct open, public, collaborative research that reinvents the way we make animal products - without animals.

Vertical farming

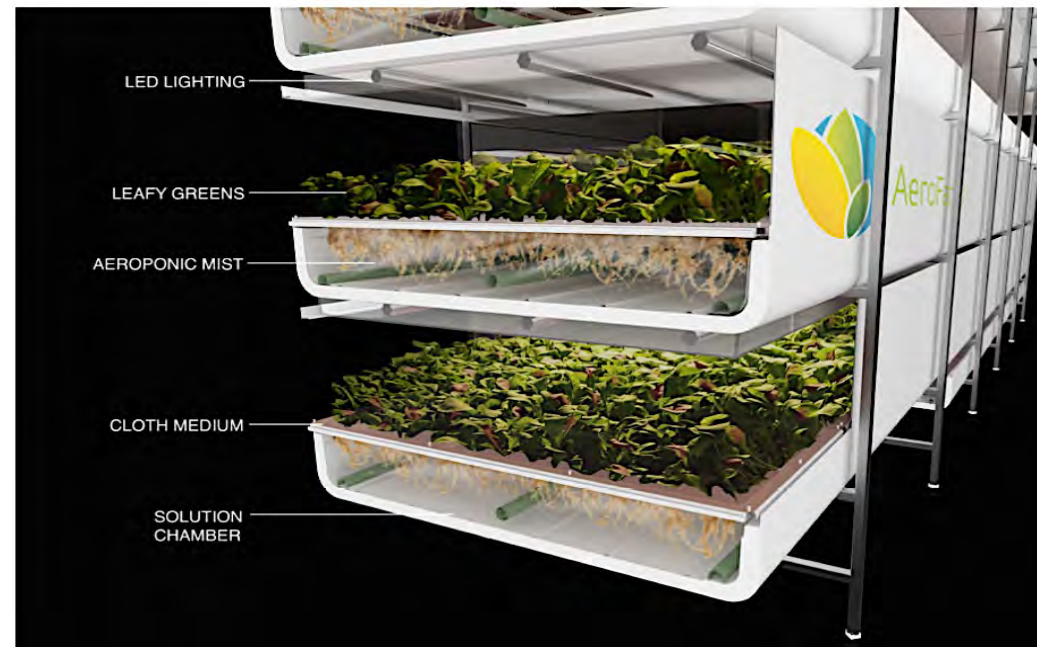
- ...an example in New Jersey:
AeroFarms,
<http://aerofarms.com>
- *New Yorker* magazine Jan 2017
<http://www.newyorker.com/magazine/2017/01/09/the-vertical-farm>



OUR STORY | TECHNOLOGY | PRODUCTS | PARTNERS | NEWS | BLOG | CAREERS | CONTACT

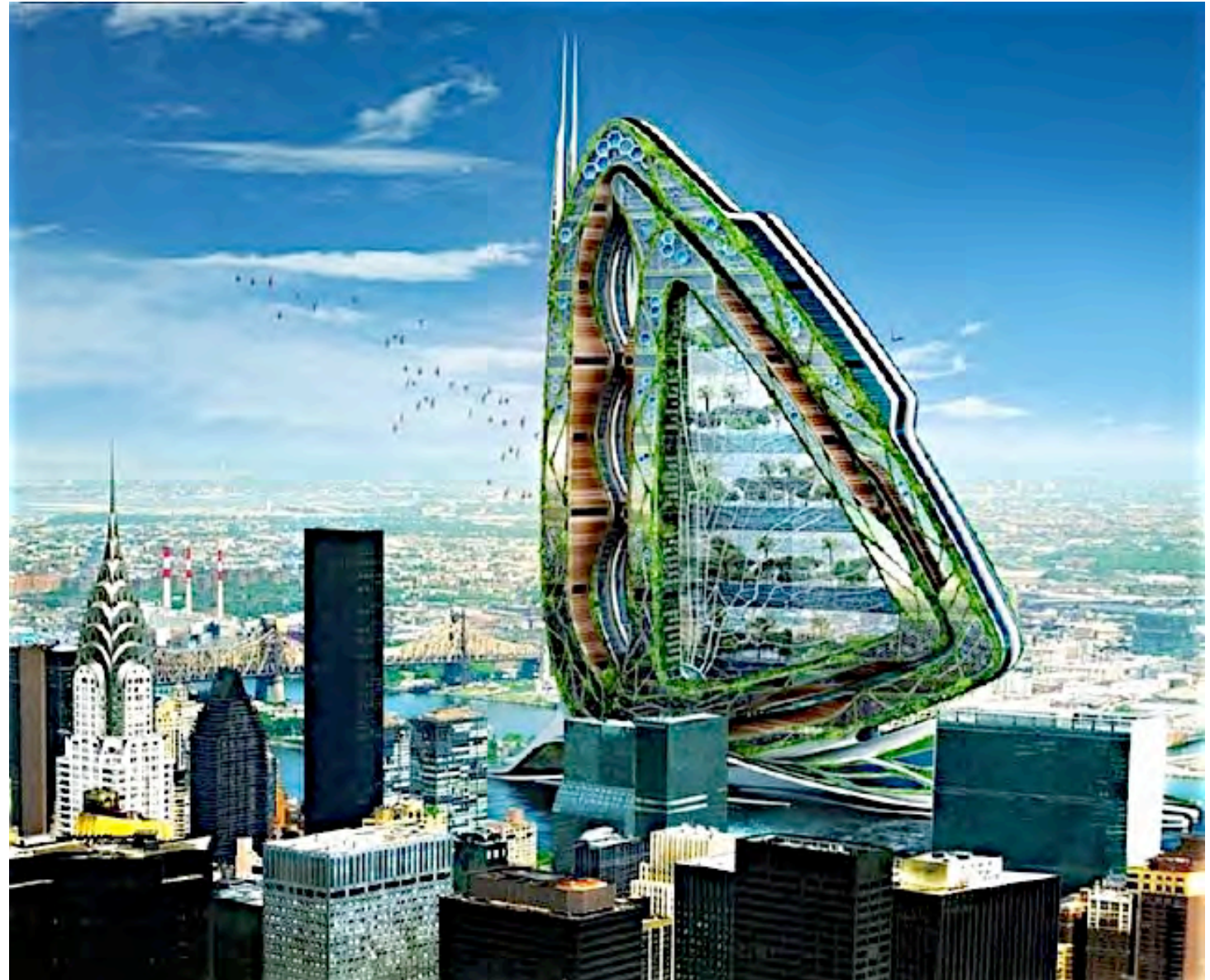
We Are Transforming Agriculture

We grow delicious, nutritious leafy greens and herbs without sunlight, soil, or pesticides. Our crops get the perfect amount of moisture and nutrients misted directly onto their roots in a completely controlled environment. With our patented technology, we take indoor vertical farming to a new level of precision and productivity with minimal environmental impact and virtually zero risk.



Cities will have to change fundamentally

- ...bringing nature back into cities
- ...making them largely self-sufficient for energy, food and other resources
- ...be delightful, inspiring places to live and work
- ...to restore our relationship with the ecosystem



Smart cities

- nz2050.com/McKinseySmartCities



NZ's agribusiness agenda 2017



Careers | Alumni | Media | Social | About | Co

Insights Industries Services Events

Home > Insights > Agribusiness Agenda 2017: The Recipe for Action

Agribusiness Agenda 2017: The Recipe for Action

14 June 2017

Focus on consumers of food critical to the success of NZ economy

- <https://home.kpmg.com/nz/en/home/insights/2017/06/agribusiness-agenda-2017-the-recipe-for-action.html>

Highlights

- What action do industry leaders want to take?



Ian Proudfoot

Global Head of Agribusiness, Partner
- Audit





Agribusiness Agenda 2017

The recipe for action

KPMG New Zealand

kpmg.com/nz

RANK		ACTION
1		World-class biosecurity
2		Create NZ provenance brands
3		Food safety strategic importance
4		Deliver high speed rural broadband
5		Innovate with customers
6		Sign high quality trade agreements
7		Delivering R&D incentives
8		Increasing rural / urban understanding
9		Developing future leaders
10		Deliver market signals to producers

Top 10 priorities

- Sustainability and climate issues rank far outside the sector's top 10 priorities

<https://assets.kpmg.com/content/dam/kpmg/nz/pdf/June/agri-agenda-2017-kpmg-nz.pdf>

Sustainability: Theme 4, Priorities 11, 17 & 37



RELEVANT SURVEY RANKINGS TO THIS THEME:

2017 PRIORITY RANK NUMBER:

11th



Penalties for those that don't protect animals

2016 PRIORITY RANK NUMBER: N/A

2017 PRIORITY RANK NUMBER:

17th



Schemes to regenerate native ecosystems

2016 PRIORITY RANK NUMBER: 17

2017 PRIORITY RANK NUMBER:

37th



Implement water costing mechanism

2016 PRIORITY RANK NUMBER: 35



The impact that the agri-food sector has on our natural environment was a dominant theme in many of our conversations this year. We came away from the discussions with little doubt that the majority of our contributors recognise that the future prospects for the industry are inextricably linked to its stewardship of the environment and water. It was also apparent that, for most leaders, sustainability is a bigger conversation than just that about the land and water; it is also about the role they take in ensuring their animals live good lives, and their employees are treated respectfully and kept safe, and in contributing to making New Zealand a better place for all New Zealanders.

Recognition that the industry's licence to operate is no longer guaranteed is shaping the thinking of many of our contributors on how their organisations and industries need to act to become truly sustainable. They acknowledge that, as the contribution that the tourism sector makes to the economy increases, perception grows that the dependency on the wealth generated from agri-food is waning. The implication of this is simple; the wider community is increasingly comfortable with tougher regulations if they preserve our natural environment. They recognise this will protect the ability of the tourism sector to continue to grow its contribution to the economy.

So low, yet, “...the prospects for the industry are inextricably linked to its stewardship of the environment and water.”

Climate change - Priority 48

- “New Zealand should aspire to lead the world in mitigating the impact agriculture has on human-induced climate change but to achieve this requires financial signals.

The suggestion was made by a number of contributors that the agri-sector should welcome its early inclusion into the emissions trading scheme, with a framework of incentives and penalties to encourage the right behaviours.”

48

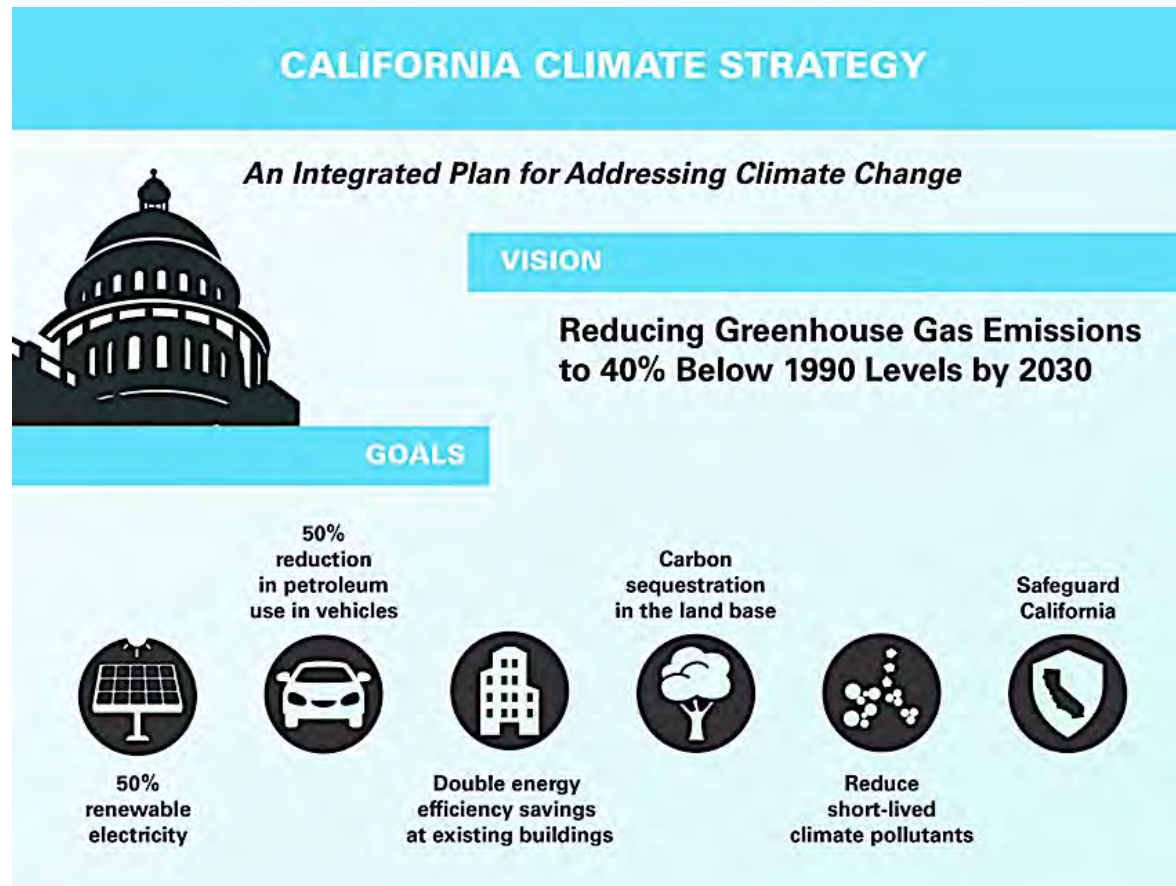


Accelerating actions to address climate change obligations.

While the Trump administration has taken a sceptical position to man-made climate change, the rest of the world is operationalising the commitments they made in the Paris Accord in 2015 and accelerating their transitions to low-carbon economies. Given New Zealand's greenhouse gas profile, meeting our commitments requires a significant contribution from the primary sector. New Zealand should aspire to lead the world in mitigating the impacts that agriculture has on human-induced climate change but to achieve this requires financial signals. The suggestion was made by a number of contributors that the agri-food sector should welcome its early inclusion into the emissions trading scheme, with a framework of incentives and penalties to encourage the right behaviours.

Our Paris commitment

- NZ's current target is to reduce our greenhouse gas emissions by 30% below 2005 levels by 2030.
- This target is equivalent to 11% below 1990 levels by 2030
- Yet, California's bi-partisan, mandated goal is a 40% cut from 1990 levels by 2030



Half of New Zealand's **greenhouse gas emissions** come from agriculture.
This is the highest share in the OECD.



GHG emissions by sector, 2014, excluding emissions/removals from land use, land-use change and forestry. Source: OECD Environment Statistics (database).
Icons by Chris Pype, Jason Dilworth, Kirsada, Edward Boatman for TheNounProject.com

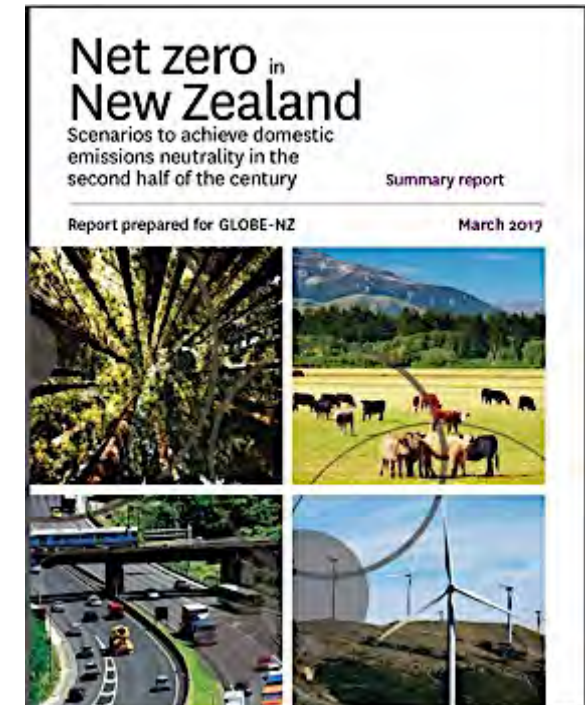
OECD Environmental Performance Reviews: **New Zealand 2017**

<http://oe.cd/epr-newzealand>



Net Zero New Zealand

- Very encouraging NZ roadmap to a low carbon economy
 - ...and the dangers of sticking where we are
- Commissioned by Compass-NZ (all-party group of MPs), business and others
- Report produced by Vivid Economics of the UK
- Report:
<http://www.vivideconomics.com/wp-content/uploads/2017/04/Net-Zero-in-New-Zealand-Summary-Report-Vivid-Economics.pdf>
- Slides from Beehive launch:
<http://www.vivideconomics.com/wp-content/uploads/2017/04/Net-Zero-New-Zealand-Beehive-launch-slides.pdf>



Civil and constructive debate...

- ...in Parliament?
- Yes!

The screenshot shows the New Zealand Parliament website (Pāremata Aotearoa). The header includes a navigation bar with links for Calendar, Watch, Listen, Parliamentary Business, MPs and Electorates, Get Involved, and Visit and Learn. There is also a search bar and language options (English, Māori). The main content area is titled "Parliament TV and Radio" and includes a notice about technical difficulties with microphones during Question Time on Wednesday 10 May. Below the notice is a video player showing a debate in progress. To the right of the video player is a filter section with tabs for Live, On Demand, Video, and Audio. The filter section includes a date range (2017-04-13 to 2017-04-13) and dropdown menus for Subject, People, and Stage. An "Apply filters" button is also present. Below the filter section, there are two tabs: "All (94)" and "Oral Questions (13)". A video thumbnail is shown with the title "Members Motion on Notice No. 1 - Debate on GLOBE-NZ 'Net Zero in New Zealand' report - Members Motion on Notice - Video 15". The video details include the date (13 April 2017), duration (07:43), subject (Members Motion on Notice No. 1 - Debate on GLOBE-NZ 'Net Zero in New Zealand' report), and people (Tisch, Lindsay; Bennett, Paula).

- ...the debate:
<https://www.parliament.nz/en/watch-parliament/ondemand?keyword=&from=2017-04-13&to=2017-04-13&subject=&person=&stage>

Lots we can do on agricultural GHG



Parliamentary Commissioner for the Environment
Te Kaitiaki Taiao a Te Whare Pāremata

Climate change and agriculture: Understanding the biological greenhouse gases

19 October 2016

In this report the Commissioner examines the issue of agricultural greenhouse gases – methane and nitrous oxide – which together form about half of New Zealand's greenhouse gas emissions. This high proportion of emissions coming from agriculture is a major challenge for New Zealand. The



science is complex and the policy debate is polarised.

The main policy 'instrument' in New Zealand for reducing greenhouse gas emissions is the Emissions Trading Scheme (ETS). The biological gases from agriculture have not yet been included in the ETS. Some argue they should be; others make the opposite case.

This particular dispute, however, lies within a bigger question – what, if anything, should we do about the methane and nitrous oxide from agriculture? Our efforts to answer this question will be more efficient and constructive if we have a common understanding of the basic science. It is hoped that this report will help develop that understanding.

Download report



Climate change and
agriculture: Understanding
the biological greenhouse
gases

[Download Report \[PDF\]](#)

[Request Form](#)



FAQs Climate change and
agriculture

[Download Report \[PDF\]](#)

[Request Form](#)

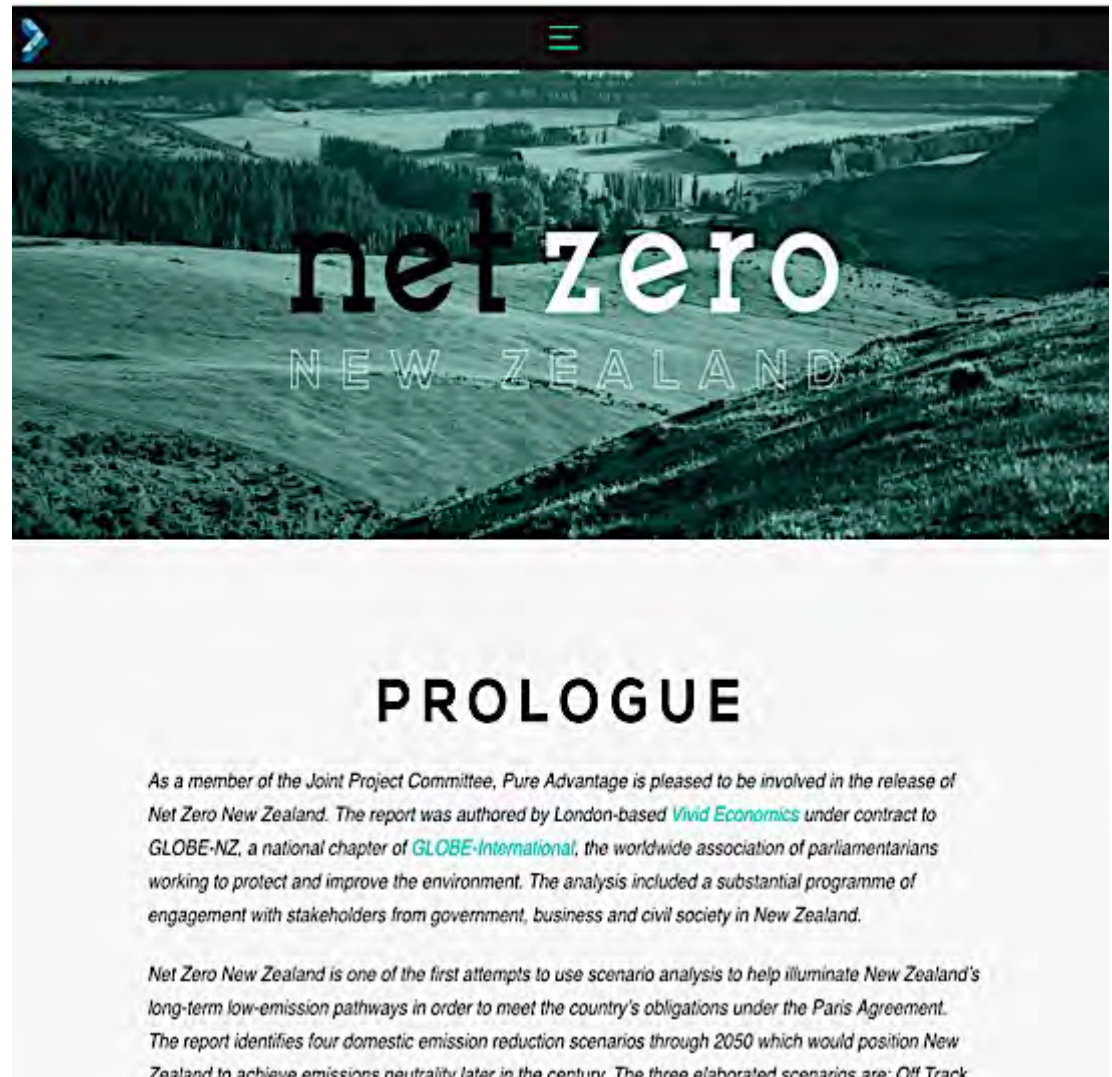
Request a hardcopy:

Request a hard copy by emailing us at report@pce.parliament.nz or filling in the request form:

- <http://www.pce.parliament.nz/publications/climate-change-and-agriculture-understanding-the-biological-greenhouse-gases>

Pure Advantage

- Thought leaders on our big transition to a low carbon economy
- Business-backed advocates of
 - ...clean technology
 - ...low carbon
 - ...deep sustainability
- <http://pureadvantage.org/>



The response from business

- There are some leaders:
 - ...e.g Z Energy, Sanford, Mercury
 - ...and Air NZ, Vector, Infratil (e.g. its NZ Bus), Tourism Holdings, Waste Management and some others
 - ...e.g. some car companies are bringing in some clean technology
- But they aren't on the leading edge internationally
- Meanwhile, a large majority of businesses are not engaged strategically
 - ...'tho some are doing some tactical things
- NZ is well behind on new international norms
 - e.g. mandatory carbon reporting for stock market listed companies
 - e.g. on the climate-related investment disciplines NZ Super Fund uses

Vector – 1MW batteries in Auckland, October 2016

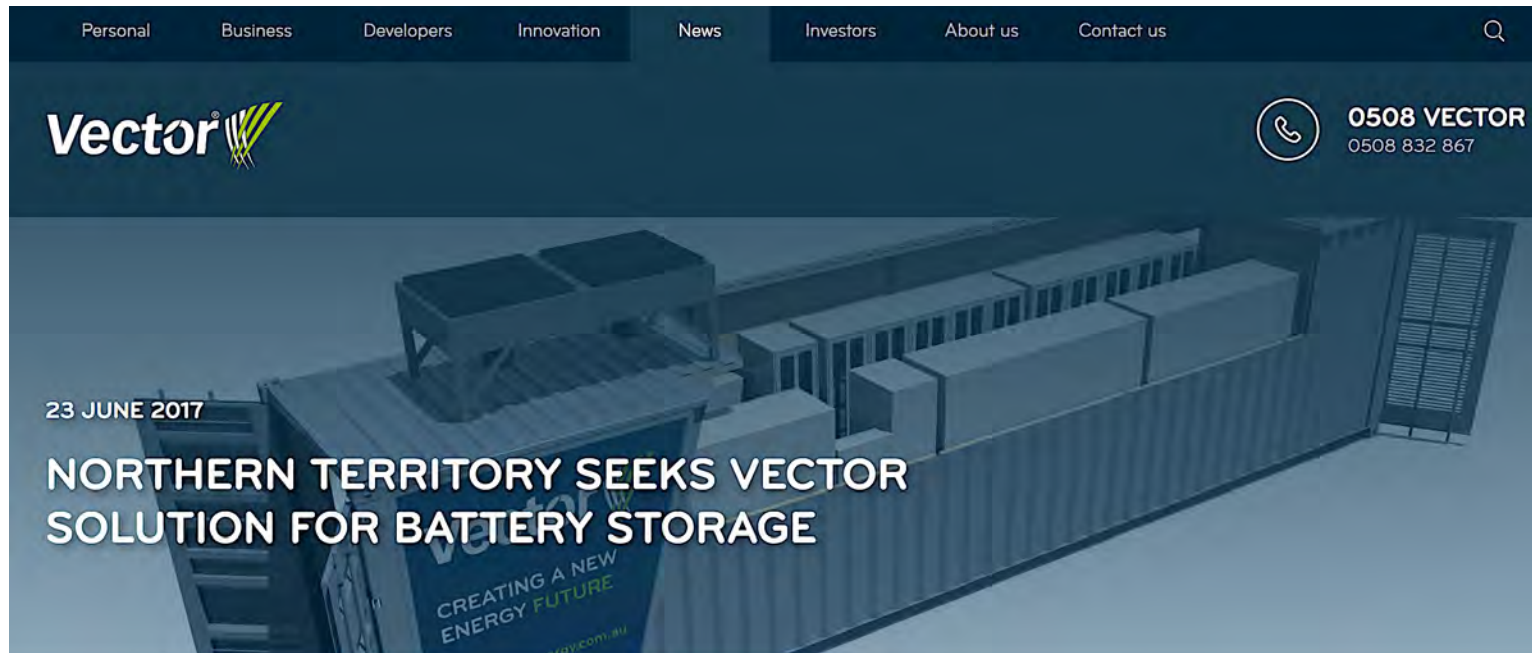


Today, Hon Simon Bridges, Minister of Energy and Resources, officially opened Vector's renovated Glen Innes substation, home to Asia Pacific's first grid scale Tesla Powerpack battery storage system to be integrated into a public electricity network.

With a storage capacity of 1MW/2.3MWh - the equivalent to powering 450 average homes for 2.3 hours - Tesla Powerpack allows Vector to continue to provide a secure, reliable power supply and defer a conventional upgrade to the substation.

This move represents a radical transformation in how Vector manages its electricity network and responds to the need for innovative infrastructure development to support growing communities.

Vector – 5MW batteries in Alice Springs, June 2017



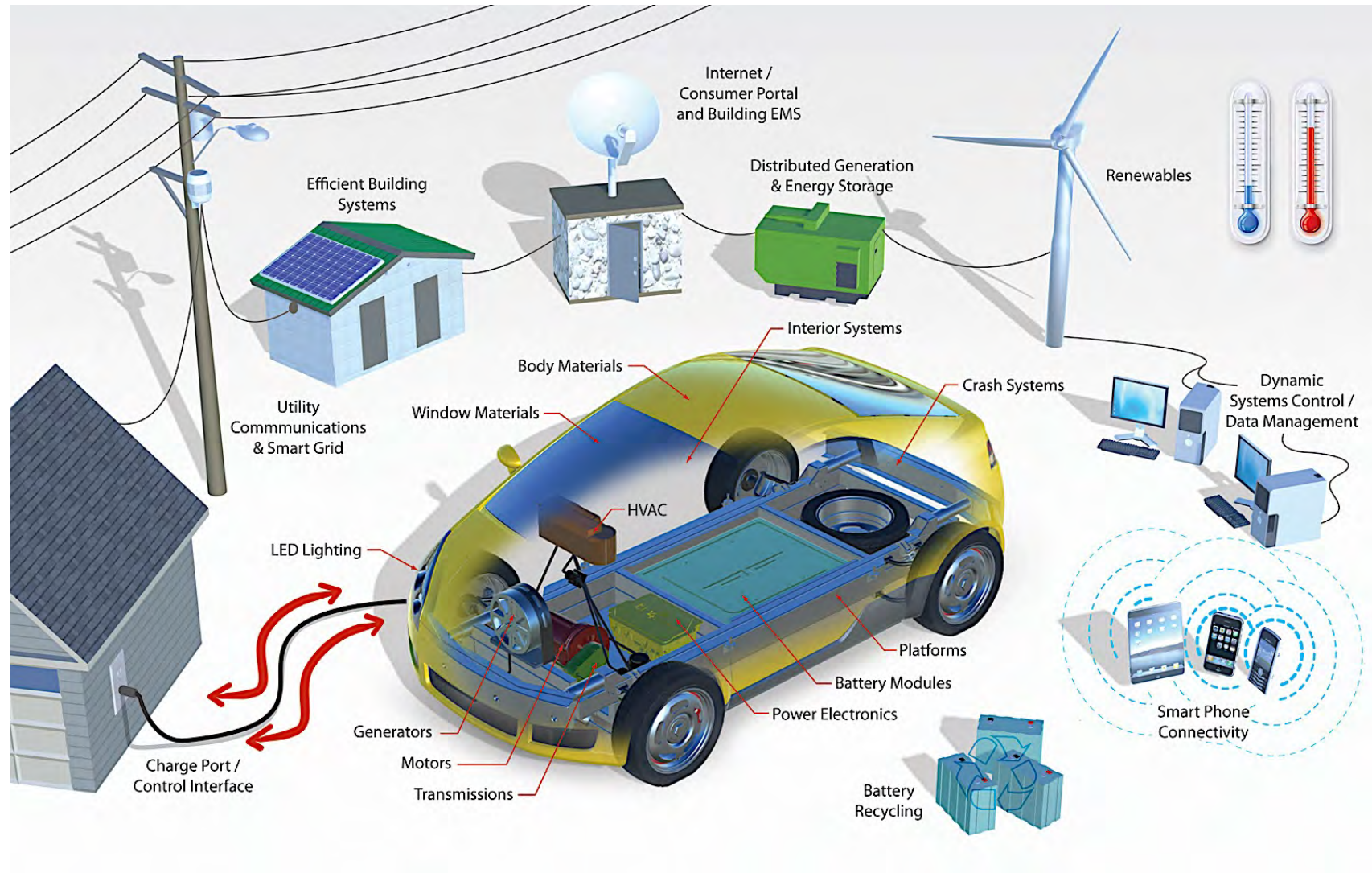
Vector has won a multi-million-dollar Australian contract to supply the Territory Generation Alice Springs Battery Energy Storage System (BESS) project.

Vector was one of a number of Australian and international firms bidding for the contract which will see it supply Australasia's largest grid-tied lithium ion battery storage solution to stabilise and enhance generation on the Alice Springs electricity network.

The **5MW battery system** will improve reliability on the network while helping smoothly switch energy use between renewable sources and the grid as needed. Vector will be responsible for the design, engineering, construction, and installation of the system and once commissioned, will also be responsible for ongoing maintenance.

Smart grid – the future of electricity

- Distributed generation, storage, trading, two-way flows, and EVs are key components



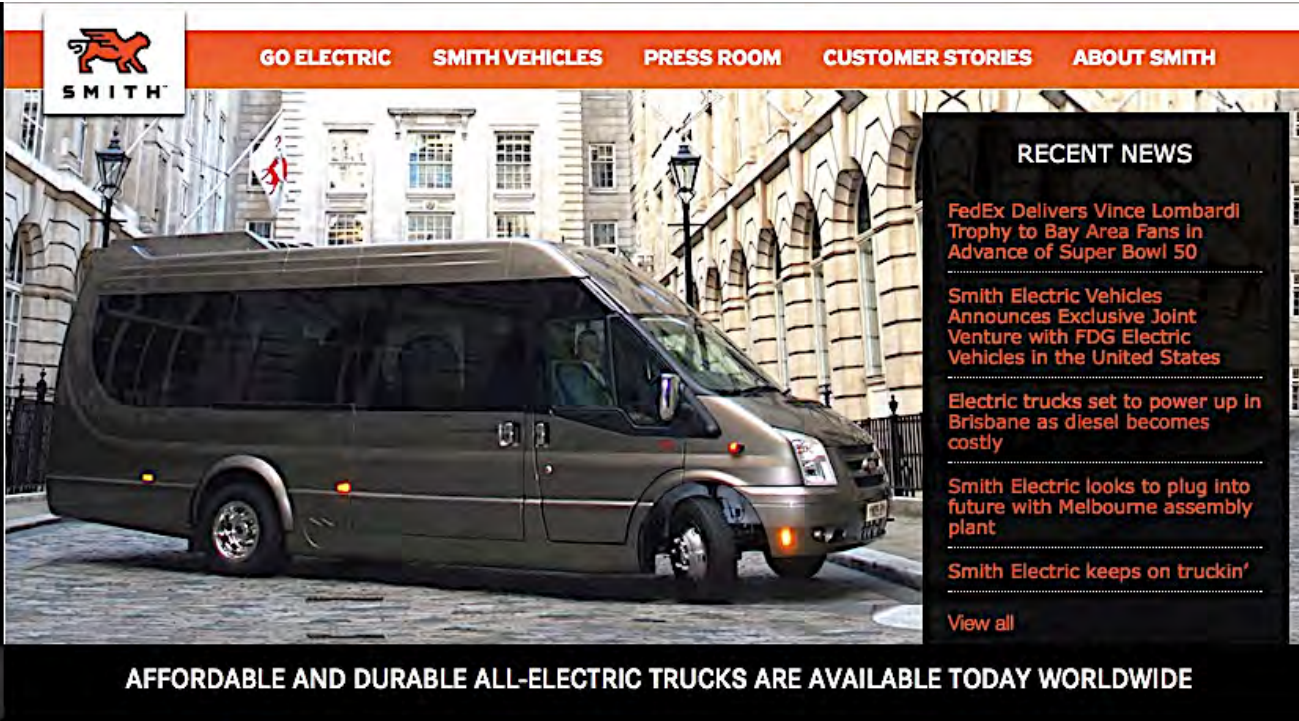
E-trucks for Christchurch

- Waste Management builds them in Auckland, using Dutch technology



E-campervans

- Tourism Holdings has two projects:
 - New-build on a European e-van chassis
 - Retrofitting diesel campervans with e-powertrains
 - ...on the road to autonomous campervans
 - (...below is illustrative: it's not using Smith chassis)



The screenshot shows the Smith Electric Vehicles website. At the top is a navigation bar with the Smith logo and links: GO ELECTRIC, SMITH VEHICLES, PRESS ROOM, CUSTOMER STORIES, and ABOUT SMITH. The main image is a silver electric van parked on a cobblestone street in front of a historic building. To the right of the van is a 'RECENT NEWS' section with four headlines: 'FedEx Delivers Vince Lombardi Trophy to Bay Area Fans in Advance of Super Bowl 50', 'Smith Electric Vehicles Announces Exclusive Joint Venture with FDG Electric Vehicles in the United States', 'Electric trucks set to power up in Brisbane as diesel becomes costly', and 'Smith Electric looks to plug into future with Melbourne assembly plant'. Below these is a 'View all' link. At the bottom of the main content area is a black banner with white text: 'AFFORDABLE AND DURABLE ALL-ELECTRIC TRUCKS ARE AVAILABLE TODAY WORLDWIDE'. Below this banner is a row of logos for Coca-Cola, Sainsbury's, Staples, Marines, FritoLay, and TNT.

SMITH

GO ELECTRIC SMITH VEHICLES PRESS ROOM CUSTOMER STORIES ABOUT SMITH

RECENT NEWS

FedEx Delivers Vince Lombardi Trophy to Bay Area Fans in Advance of Super Bowl 50

Smith Electric Vehicles Announces Exclusive Joint Venture with FDG Electric Vehicles in the United States

Electric trucks set to power up in Brisbane as diesel becomes costly

Smith Electric looks to plug into future with Melbourne assembly plant

Smith Electric keeps on truckin'

[View all](#)

AFFORDABLE AND DURABLE ALL-ELECTRIC TRUCKS ARE AVAILABLE TODAY WORLDWIDE

Coca-Cola **Sainsbury's** **STAPLES** **MARINES** **FritoLay** **TNT**

LIVE & POSITIVELY that was easy. THE FEW. THE PROUD. Good fun! sure we can.

Green imperative

Harvard Business Review

Why Sustainability Is Now the Key Driver of Innovation

by Ram Nidumolu, C.K. Prahalad, and M.R. Rangaswami



How Green Will Save Us: September, 2009 edition:

“There is no alternative to sustainable development.

“Our research shows that sustainability is a mother lode of organisational and technological innovations that yield both bottom-line and top-line returns...

...In fact, because those are the goals of corporate innovation, we find that smart companies now treat sustainability as innovation’s new frontier.”

Business is crucial for...

- Pushing the government to deliver strong & stable climate & environment policies
- Investing in new technology, business opportunities and business models
 - ...to lead NZ's low carbon transformation
- Creating opportunities for its customers and suppliers
 - e.g. in low carbon products and services
 - ...and more widely e.g. buying new EVs that they later on-sell to small businesses and consumers
- Helping the public to get involved in the new economy
- Encouraging the primary sector to get going on its low carbon opportunities
- **Business that are deeply committed to sustainability enjoy:**
 - Increased engagement and innovation from staff
 - Faster development and greater resilience
 - Stronger competitive advantage
- *...they are making their future, rather than defending their past*

A satellite image of Earth from space, showing the Pacific Ocean and parts of North and South America. The landmasses are green and yellow, surrounded by blue oceans and white clouds. The image is oriented vertically, with the horizon line visible on the right side.

**“You’ll have
no future...**

**...if you don’t
make one
for yourself”**

Johnny Rotten